- 1 Q. Okay. It's fair to say that you were checking very
- 2 regularly on this engineering report, correct, Mr. Wells?
- 3 A. Yes.
- 4 Q. And you also were talking to Mrs. Weiss fairly regularly?
- 5 A. Yes.
- 6 Q. And you knew that Weisses were very frustrated by the
- 7 delay; correct?
- 8 A. Yes.
- 9 Q. And you knew that Mrs. Weiss was begging for a status on
- 10 the engineering report; correct?
- 11 A. She called me frequently asking if I had any additional
- 12 information.
- 13 Q. And you wouldn't disagree that she was begging you for a
- 14 status on that report?
- 15 A. Yes.
- 16 Q. Is it fair to say, Mr. Wells, that you did not have
- 17 anything to do with the processing of the Weiss' flood claim in
- 18 February of '06?
- 19 A. No.
- 20 O. That's a fair statement?
- 21 A. Wait. Say that again.
- 22 Q. Okay. When FEMA and the National Flood Insurance Program
- 23 were provided documents by Allstate to pay the Weiss' flood
- 24 claim, you didn't have any involvement in that, did you?
- 25 A. I prepared the cover sheet.

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- 1 Q. Okay. You understand that on a flood claim, Mr. Wells,
- 2 several documents must be submitted to the federal government
- 3 before the government can pay a claim?
- 4 A. Yes.
- 5 Q. And there's no evidence that you prepared any of the
- 6 processing documents submitted to the government; correct?
- 7 A. No.
- 8 Q. I want you to take a look in Exhibit 4, and I think
- 9 there's a book, Mr. Wells, if you ever want to reference --
- 10 THE COURT: How much longer do you have with this
- 11 witness?
- 12 MR. TRAHANT: I got a little while, Your Honor.
- 13 THE COURT: All right. I think we can quit for
- 14 today. It's been a long day. Everybody's been here for a long
- 15 time.
- 16 Ladies and gentlemen of the jury, if you would
- 17 leave your notepads on your chairs. I'm going to give you my
- 18 standard instruction: Don't talk to anybody about this case;
- 19 don't read any media accounts of this case, or listen to any
- 20 media accounts of this case; and don't discuss the case among
- 21 yourselves. We'll see you back here tomorrow morning at 9:00.
- THE DEPUTY CLERK: All rise for the jury, please.
- 23 (WHEREUPON, the jury exited the courtroom.)
- 24 THE DEPUTY CLERK: Please be seated.
- 25 THE COURT: Since this witness is in mid-examination,

25

- 1 MORNING SESSION
- 2 (April 10, 2007)
- 3 (WHEREUPON the following proceedings were held in
- 4 chambers.)
- 5 THE COURT: It's been represented to me that
- 6 Mung Hatter was served or someone was served on Hatter Lane in
- 7 Gulfport, Mississippi, and said they were Mung Hatter and
- 8 accepted a subpoena. Who is Mung Hatter? Is this a man or a
- 9 woman?
- 10 MR. CROSBY: I'm Jim Crosby. I have not spoken to
- 11 Mung Hatter. I tried to reach her this morning, but it was
- 12 unsuccessful. A lawyer in my office spoke to her a few days
- 13 back. As I understand it, we were told that -- somebody
- 14 contacted us that a Mung Hatter had been served. We tried to
- 15 check that out.
- 16 We were told by Ms. Hatter that she had not been
- 17 served, that the process server came to her mother-in-law's
- 18 house, as I recall it, and served them. They told the process
- 19 server, "This is not where Mung Hatter lives. She is our
- 20 daughter-in-law. She lives a few houses down." At that point
- 21 the process server, I'm told, said, "Well, we're serving her
- 22 here, and left.
- I talked to David this morning again to make
- 24 sure that I was remembering what he had told me about it. He
- 25 is at the office if you want to talk to him. It's fine with

- 1 me.
- 2 THE COURT: I'm trying to get to the bottom of this.
- 3 I think we could do one of two things. We can get the process
- 4 server in here and let him put it on the record. If he tells
- 5 me a story that is different from this, then we will bring in
- 6 Mung Hatter from 11525 Hatter Lane. If he tells me he went to
- 7 the mother-in-law's house and he left that subpoena there and
- 8 did not go back here and serve it-- now, if he served it at the
- 9 right address on a person -- you can serve a subpoena on an
- 10 adult resident of a house, can't you?
- 11 MS. BARRASSO: I'm not sure. For a trial, I think a
- 12 trial subpoena has to be personal service.
- MR. TRAHANT: Somebody talked to her, evidently.
- 14 THE COURT: Why don't you get a subpoena this morning
- 15 and go get it served. If for some reason she doesn't accept
- 16 that subpoena --
- 17 MR. DENENEA: I would suggest that because Mung
- 18 Hatter is at least under the control of Pilot and clearly has
- 19 been talking to the Pilot attorneys for the last few days that
- 20 they can make immediate contact without having to go through
- 21 the subpoena charade.
- THE COURT: It's not a charade; it's a legal process.
- MR. DENENEA: I agree with that. But if there are
- 24 people who have access to this individual, that can bring them
- in voluntarily, we don't have to go through this expense

- 1 through the U.S. Marshal. That's one of the reasons Rule 4 is
- 2 in place, to not have all those expenses and costs.
- THE COURT: I think, to get this straight, we need to
- 4 issue another subpoena and have it served. If you want the
- 5 marshal to serve her, I'll appoint the marshal as the person to
- 6 serve the subpoena on Mung Hatter at the address.
- 7 MR. TRAHANT: There's two houses, 21 and 25.
- 8 MS. BARRASSO: Right, Judge.
- 9 MR. TRAHANT: As I say, my investigator has
- 10 photographs of the houses.
- 11 MS. BARRASSO: I want to put our objection on the
- 12 record to this witness. This witness was first added to the
- 13 witness list on the Pretrial Order which was filed on March 30,
- 14 2007, never identified by plaintiffs as a possible witness,
- 15 never on previous witness lists, never attempted to ask
- 16 Allstate or anybody else for any information about this
- 17 witness, and we object that it's untimely.
- 18 MR. TRAHANT: For the record, I spoke to
- 19 Ms. Cunningham about Mung Hatter several times.
- MS. BARRASSO: Judge, we are talking about formal
- 21 discovery.
- 22 THE COURT: The only issue for me is whether or not
- 23 the witness was untimely, and I think good cause has been shown
- 24 to add the witness onto the witness list based on later
- 25 discovery and information regarding the witness. I don't think

- 1 anybody in this case has standing to object on untimeliness
- 2 because there's been so much untimely filing in terms of
- 3 motions, defenses, and other matters.
- 4 I think that the objection to the witness is
- 5 groundless, and I'm going to overrule it. We'll have the
- 6 subpoena issued. If you want, I'll appoint the marshals to
- 7 serve the subpoena, but you have to have it drawn up.
- 8 MR. TRAHANT: Yes, ma'am. We will do that.
- 9 MR. CROSBY: I have asked my office just a moment ago
- 10 to double-check to make sure that there wasn't some
- 11 transposition of numbers of the house number and we are doing
- 12 that. So before you type it up, if you will wait, I can verify
- 13 there wasn't some transposition when it was put in.
- 14 The other part is that it is my understanding
- 15 that our office specifically asked Ms. Hatter if there was any
- 16 design by her or anything to not be served, and she said, "No.
- 17 I didn't know anything about it until I came home and was told
- 18 that they tried to serve me at my mother-in-law's house or
- 19 served papers at my mother-in-law's house."
- THE COURT: Well, I hope that's true. But if she was
- 21 resisting a subpoena, she wouldn't be the first person in the
- 22 history of the planet who was doing that. I'm not doubting
- 23 that she told you that. I also know people aren't thrilled
- 24 about being involved in trials. I understand. I'm not
- 25 accusing you of any wrongdoing, sir.

- 1 MR. CROSBY: I don't take it as that.
- THE COURT: I'm just trying to cut to the chase.
- MR. TRAHANT: Why don't we issue one at 25 and one at
- 4 21.
- 5 MR. DENENEA: They are next-door neighboring houses.
- 6 MS. BARRASSO: Which one did you issue before, 25?
- 7 THE COURT: Why don't you get a verification. Make
- 8 sure that the number is verified and serve it at the address
- 9 that's known.
- 10 MS. BARRASSO: Which number is on there?
- 11 MR. TRAHANT: 25.
- 12 MS. BARRASSO: On your Pretrial Order, you have 21.
- MR. TRAHANT: 25 is on this one.
- MS. BARRASSO: Maybe that's why. It's the wrong
- 15 house.
- MR. TRAHANT: Okay.
- 17 MS. BARRASSO: Could I also put on the record -- this
- 18 happened yesterday without the court reporter -- that we object
- 19 to the exclusion of our simulation that was prepared by Rimkus
- 20 Consulting. We did list that on our Pretrial Order. It was
- 21 not objected to. It was timely produced during the time period
- 22 the Court required for demonstratives.
- We first heard of any problem with it last week,
- 24 when Mr. Trahant claimed that the disc we had given him was
- 25 blank. I'm not saying he is not telling the truth, but we

- 1 haven't checked that. We immediately sent over another
- 2 version, and we object to that. I will point out we still have
- 3 not gotten from plaintiffs an accessible version of their tape
- 4 of Mr. Higgins, which was untimely, not disclosed, and never
- 5 been produced.
- 6 MR. TRAHANT: I'll respond to that, Judge. The tape
- 7 from Mr. Higgins, it's my understanding that Ms. Cunningham
- 8 listened to it.
- 9 MS. CUNNINGHAM: No, I never listened to it. I've
- 10 never heard it.
- 11 MR. TRAHANT: I'm pretty sure I have an e-mail from
- 12 somebody saying you were able to play it.
- MS. CUNNINGHAM: No.
- 14 THE COURT: Did you give them the tape?
- MR. TRAHANT: Yes, ma'am. It's not a tape; it's a
- 16 sound file. Yes, I e-mailed it as soon as the Court said you
- 17 had to give them all the impeachment stuff.
- MS. CUNNINGHAM: It was e-mailed.
- 19 MR. TRAHANT: It was e-mailed to the Court as well.
- 20 THE COURT: I know we got it.
- 21 THE LAW CLERK: I couldn't open it.
- 22 MR. TRAHANT: I gave them that, Judge, and --
- 23 THE COURT: I don't want this mixed up. As to the
- 24 simulation, I know that I was told by Mr. Trahant two days
- 25 before trial -- and I think we were told before that -- that he

- 1 couldn't open the thing. Also, a simulation involves all kinds
- of issues, as to the accuracy of a simulation, that is beyond
- 3 just simply a poster-board piece of paper. It's a complicated
- 4 piece of evidence that is supposed to represent facts. It's
- 5 like an accident reconstruction or something like that.
- To hand that to somebody -- he says he didn't
- 7 get it -- and then I'm supposed to let you use it when he
- 8 doesn't have any chance to even determine whether it fairly
- 9 represents what it is -- and a simulation is difficult to tell
- 10 that, if it's simulation, because you don't know what the
- 11 underlying mechanics were of the preparation of the thing.
- 12 MR. TRAHANT: Let me add something, too, Judy,
- 13 because I took this guy's deposition on March 28. When they
- 14 produced last Thursday the disc with the simulation on it, it's
- 15 dated March 26. I did what I do with every expert witness when
- 16 I deposed him: I said, "What do you have in your file?" There
- 17 was no mention of --
- 18 THE COURT: I've heard enough of this issue. I'm not
- 19 a moving target where you keep arguing with me after I have
- 20 ruled. I've heard it. I've ruled. That's it.
- 21 (WHEREUPON the following proceedings were held in
- 22 open court.)
- THE DEPUTY CLERK: All rise.
- Be seated, please.
- THE COURT: Would counsel approach.

- 1 (WHEREUPON the following proceedings were held at the
- 2 bench.)
- 3 THE COURT: I'm ordering you to give a version of
- 4 that tape that they can hear.
- 5 MR. TRAHANT: I will.
- 6 THE COURT: Today.
- 7 MR. TRAHANT: Okay. Sure.
- 8 THE COURT: If ours didn't open, theirs probably
- 9 didn't open either. I'm telling you the transcript is not
- 10 evidence. The tape is the evidence. Give them that today.
- MR. TRAHANT: Yes, ma'am.
- 12 (WHEREUPON the following proceedings were held in
- open court in the presence of the jury.
- 14 (WHEREUPON Michael Wells, having been duly sworn,
- 15 testified as follows.)
- 16 DIRECT EXAMINATION
- 17 BY MR. TRAHANT:
- 18 Q. Mr. Wells, when we left off yesterday, we were talking
- 19 about the processing of the Weisses' federal flood claim. Do
- 20 you recall that?
- 21 A. Yes, I do.
- 22 Q. By that time you had already been out of the Weiss claim;
- 23 correct?
- 24 A. Yes.
- 25 Q. It was mostly other folks at Pilot or Allstate who handled

- 1 the processing of that flood claim; correct?
- 2 A. Yes.
- 3 Q. If you look for me, Mr. Wells, this is Exhibit 4. Do you
- 4 recognize this flood processing document, Mr. Wells?
- 5 A. No, not particularly that form.
- 6 Q. You had nothing to do with preparing this document;
- 7 correct?
- 8 A. No, sir.
- 9 Q. If you go down to the bottom of that second page, 374, and
- 10 at the bottom it says, "Rating elevation location, three
- 11 floors, lowest floor 19.2, base elevation of 16 feet." Do you
- 12 know where they got that information from, Mr. Wells?
- 13 A. My recollection, Mr. Weiss told me that this base floor
- 14 elevation, his first floor above the garage elevation, was
- 15 17 feet. So if you add the difference between the two floors,
- 16 a couple feet there, that should have been the lowest floor
- 17 elevation.
- 18 Q. If you would look at page 376 and 377, the one we just
- 19 referenced, Mr. Wells, you don't have any idea by looking at
- 20 that document who prepared it, do you?
- 21 A. No, I don't.
- 22 Q. This is a February 15, 2006 letter, and it says, "Flood
- 23 Narrative." When I took your deposition, you initially thought
- 24 you had prepared this letter did you not?
- 25 A. That's a standard flood narrative form that we use.

- 1 Q. Initially, you thought you had prepared this letter;
- 2 correct?
- 3 A. Yes.
- 4 Q. Go up to 376 in the cause and origin section. Mr. Wells,
- 5 do you recognize what this cause and origin section is?
- 6 A. Uh-huh. I do.
- 7 Q. I want to read you the pertinent part. It says, "Cause
- 8 and Origin: This flood occurred on August 29, 2005. The
- 9 damage appears to be from the results of the general
- 10 conditional flooding in the area. First inspection revealed an
- 11 exterior waterline of 15 to 20 feet and an interior waterline
- of 8 to 12 feet. Damage was extensive throughout the home."
- 13 You didn't put that in there, did you, Mr. Wells?
- 14 A. No. We use that form and often use cut-and-paste to
- 15 update the different portions of the form that relates to the
- 16 specific claim we're working on.
- 17 O. The question is, Mr. Wells: You would not have put that
- 18 in there, would you?
- 19 A. No. No. There was no place to determine the waterline
- 20 from.
- 21 Q. That information doesn't relate to the Weiss house at all,
- 22 does it?
- 23 A. The waterline? In reference to the waterlines?
- 24 O. In reference to the exterior/interior waterline and damage
- 25 extensive throughout the home, that certainly does not relate

- 1 to the Weiss house, does it?
- 2 A. The waterline? No. There was no place to determine a
- 3 waterline.
- 4 Q. That's right. You wouldn't know what the damage was
- 5 throughout the house because there wasn't any house there;
- 6 correct?
- 7 A. Correct.
- 8 Q. That would be an indication to you, Mr. Wells, that you
- 9 might not have prepared this letter that has your name on it;
- 10 correct?
- 11 A. Well, it could be, and that may have been my mistake.
- 12 That is a form that I have access to when we prepare the flood
- 13 form. I have to prepare a flood narrative.
- 14 Q. Is it fair to say, Mr. Wells, that the first time you ever
- 15 saw the language we just talked about in the cause and origin
- 16 section was when I took your deposition on March 12, 2007?
- 17 A. Yes.
- 18 Q. If you would have actually prepared that letter,
- 19 Mr. Wells, you absolutely would have signed it; correct?
- 20 A. I generally do. I generally sign the documents.
- 21 Q. You would have retained a signed copy of that letter;
- 22 correct?
- 23 A. Probably not.
- 24 Q. I want you to take a look in your deposition at page 86.
- 25 We are going to look at the question at line 8. Do you have

- 1 any idea as you sit here, Mr. Wells, where that signed copy of
- 2 the letter would have gone?
- 3 A. When we complete a package, we put it with other claims,
- 4 package it up, and send it overnight to the storm office. It
- 5 generally is routed to our immediate supervisor, admin, and
- 6 associated file examiner. Now, that was a flood claim, so it
- 7 would have went probably to the office where the flood office
- 8 was, which would have been -- I believe that office was in
- 9 Mobile.
- 10 Q. As you sit here, you don't know where a signed version of
- 11 that letter is; correct?
- 12 A. Not to my knowledge today.
- 13 Q. You have never seen one up until today, have you?
- 14 A. Not a signed version.
- 15 Q. You don't have any specific recall of preparing that
- 16 letter, do you?
- 17 A. Well, like I say, that is part of the package. If I
- 18 prepared that letter, then that was my mistake by not changing
- 19 that.
- 20 Q. You didn't prepare any other part of the package, did you?
- 21 A. Not the Marshall & Swift portion of it.
- 22 O. I want you to take a look back on Bates 377. These
- 23 numbers on here, Mr. Wells, replacement costs for contents, you
- 24 didn't prepare those numbers either, did you?
- 25 A. No. You're correct. I wouldn't have prepared that

- 1 particular letter. I wouldn't have had access to those
- 2 numbers.
- 3 Q. That's right. You didn't prepare those numbers, did you?
- 4 A. No.
- 5 Q. As you sit here under oath, you did not prepare that
- 6 letter that bears your name, did you?
- 7 A. I did not.
- 8 Q. Would that indicate to you that your earlier testimony,
- 9 Mr. Wells, was correct and that beyond November or December of
- 10 2005 you had no further involvement in the Weiss claim?
- 11 A. Not after I turned in my note sheets, my initial scope for
- 12 the flood sheet.
- 13 O. When was that?
- 14 A. It would have had to have been late November.
- 15 Q. I want to ask you about that cause and origin section.
- 16 That is not an adequate representation of what happened at the
- 17 Weiss property, is it, Mr. Wells?
- 18 A. No. It indicated waterlines.
- 19 Q. That's misrepresentative of what happened at the Weiss
- 20 house, isn't it?
- 21 A. Well, there's no walls to have a waterline.
- 22 Q. You would agree with me that is a misrepresentation in the
- 23 cause and origin section in the Allstate letter and one you
- 24 didn't make?
- 25 A. No, I didn't.

- 1 THE COURT: You have asked him two questions.
- 2 BY MR. TRAHANT:
- 3 Q. You would agree that part of the letter is a
- 4 misrepresentation, wouldn't you?
- 5 A. It's not correct.
- 6 Q. That letter went to the federal government; correct? It
- 7 would have gone with the package; correct?
- 8 A. I don't know if they sent that part there to the federal
- 9 government or not. I don't know exactly what portion goes
- 10 because we don't do that distribution.
- 11 Q. Let's move back to page 377 and talk about those contents
- 12 numbers again. You don't have any idea, Mr. Wells, of where
- 13 those numbers came from, do you?
- 14 A. The only information I had about the contents numbers, I
- 15 forwarded some blank room-by-room property sheets to Mr. and
- 16 Mrs. Weiss for them to list their items and their associated
- 17 value.
- 18 Q. The diary doesn't indicate that you ever processed those,
- 19 does it?
- 20 A. I don't know. I should have made a diary entry that I
- 21 did, but that's --
- 22 O. Go ahead.
- 23 A. That's the protocol. That's how we do it.
- 24 Q. If your diary entries only indicate they turned in
- 25 contents for the underneath part of the house, which you

- 1 instructed them to do, you have no reason to dispute that, do
- 2 you?
- 3 A. No.
- 4 Q. Go to 378, please. Focus in on the bottom signature.
- 5 This is a write-your-own flood processing report. You
- 6 recognize the format of that document, Mr. Wells?
- 7 A. Yes. I've seen those documents before.
- 8 Q. This document is signed by a Denise Becker. It says,
- 9 "Interior water depth, 12 feet. Exterior water depth,
- 10 20 feet." You have no idea even who Denise Becker is, do you,
- 11 Mr. Wells?
- 12 A. No, sir, I don't.
- 13 Q. So, in the preparation of these documents on behalf of
- 14 Allstate to be submitted to the federal government, to your
- 15 recollection, nobody ever called you and said, "Mr. Wells, we
- 16 need some information about this claim." Isn't that correct?
- 17 A. They didn't call me that I remember.
- 18 Q. You would admit that's a pretty important document for a
- 19 flood submission to the federal government, wouldn't you,
- 20 Mr. Wells?
- 21 A. That's part of the package they send to the federal
- 22 government, yes.
- 23 Q. Isn't it true you had never seen that document until I
- 24 showed it to you during your deposition?
- 25 A. That particular document?

- 1 Q. Yes, sir.
- 2 A. That's true.
- 3 Q. Just so that the jury understands, Mr. Wells, any
- 4 documents that Allstate represented to the federal government
- 5 that there was an interior and exterior waterline and that any
- 6 damage within the Weiss home could have been determined would
- 7 be incorrect from your experience with the Weiss property;
- 8 correct?
- 9 A. Well, we had information from Mr. and Mrs. Weiss about the
- 10 elevation of the bottom floor. If someone had an elevation of
- 11 the water that would have been in the area, you could have
- 12 computed that.
- 13 Q. You don't know that anybody did that; correct?
- 14 A. No, I don't know.
- 15 Q. Certainly, you did no investigation into the water depths,
- 16 did you?
- 17 A. No.
- 18 Q. You were the only one at that point, to your knowledge,
- 19 who had gone out to the property on behalf of Allstate
- 20 Insurance Company; isn't that correct?
- 21 A. Correct.
- 22 Q. If they never asked you and you never did an
- 23 investigation, then it's a pretty fair conclusion, Mr. Wells,
- that they just plugged those numbers in; correct?
- 25 A. Well, I don't know when that document was prepared unless

- 1 they got some information off of the cause and origin report
- 2 from the engineer.
- 3 Q. Mr. Wells, if you put a number down on a document like
- 4 that, which is being submitted to the federal government, you
- 5 would have gotten that information from somewhere; correct?
- 6 A. I would have done my best to make sure it was correct.
- 7 Q. Exhibit 4, Bates 386, this is a document called "National
- 8 Flood Insurance Program Final Report." Do you recognize that
- 9 format of that document, Mr. Wells?
- 10 A. Yes, I do.
- 11 Q. This document is signed by an "M. Hatter." Do you know
- 12 who "M. Hatter" is?
- 13 A. No, sir, I don't.
- 14 Q. There are some numbers in this document. It's fair to say
- 15 that you didn't prepare this document?
- 16 A. No, sir.
- 17 O. Isn't it true, Mr. Wells, that until I took your
- 18 deposition about a month ago, you had never seen this document?
- 19 A. I have not, to my knowledge.
- 20 Q. You don't know a "Mung Hatter," do you?
- 21 A. No. The name is remotely familiar, but I never met
- 22 Mr. Hatter. I don't know that I ever talked to him.
- 23 Q. From your recollection, you never seen spoke to Mung
- 24 Hatter, did you?
- 25 A. No.

- 1 O. You said "Mr. Hatter"?
- 2 A. Well, presumably, but it may not be. "Mung" could be a
- 3 female name.
- 4 Q. So, as you sit here, you don't know whether Mung Hatter is
- 5 a male or female; isn't that so?
- 6 A. I do not.
- 7 Q. The diary doesn't reflect anywhere, Mr. Wells, that you
- 8 ever spoke to this Mung Hatter, does it?
- 9 A. I haven't seen any diary entries that indicate that.
- 10 Q. It's fair to say, Mr. Wells, you have no idea who provided
- 11 these numbers to Mung Hatter to be given to the federal
- 12 government; right?
- 13 A. To prepare the numbers?
- 14 Q. That's right.
- 15 A. See, I sent in what they call a tick sheet that had
- 16 information on it that would have been used to plug into the
- 17 system that should have produced those numbers.
- 18 Q. Those numbers are different, aren't they?
- 19 A. Well, my numbers wouldn't have been that. My information
- 20 would have been the worksheet that they used to compile that.
- 21 O. Your numbers would have been --
- 22 A. Information.
- 23 Q. That the Weisses gave you; correct?
- 24 A. Characteristics about the house, construction
- 25 characteristics.

- 1 Q. Let me ask you specifically, Mr. Wells, about the
- 2 contents. We are going to look at some documents. The
- 3 contents list that Mrs. Weiss gave you and you had for the
- 4 federal flood claim, those numbers don't match up with these
- 5 documents, do they?
- 6 A. I don't remember what the totals were, but the information
- 7 she gave me initially, we were working on the lower floor only.
- 8 Q. That's right. Go to page 387. This is a Federal
- 9 Emergency Management Agency National Flood Insurance Program
- 10 Proof of Loss. You are familiar with that format of the
- 11 document, are you not, Mr. Wells?
- 12 A. Yes, I am.
- 13 Q. You didn't fill this one out, did you?
- 14 A. I don't believe so. I filled a lot of them out, but --
- 15 Q. But not this one?
- 16 A. I don't think that whole format, that form -- after I sent
- 17 my initial tick sheet in, those forms were produced at the
- 18 office.
- 19 Q. It's true, again, is it not, Mr. Wells, that you never saw
- 20 this particular document until I showed it to you in your
- 21 deposition?
- 22 A. Yes.
- 23 Q. Yes, I'm correct?
- 24 A. Yes, you're correct.
- 25 Q. You have no knowledge either, Mr. Wells, of who prepared

- 1 that document, do you?
- 2 A. No, I do not.
- 3 Q. You did not provide the numbers used in the document to
- 4 anybody at Allstate or the National Flood Insurance Program,
- 5 did you?
- 6 A. No. I provided a worksheet.
- 7 Q. Certainly, this document was not signed by Dr. or
- 8 Mrs. Weiss, was it?
- 9 A. It was not.
- 10 Q. To your knowledge, they never swore this document out, did
- 11 they?
- 12 A. No. There's no signatures.
- 13 Q. Were you aware at any point in time, Mr. Wells, of a sworn
- 14 proof of loss on the flood claim that my clients executed?
- 15 A. I was not aware.
- 16 Q. Go to Exhibit 4, page 393. This is a contents list that
- 17 was submitted to the National Flood Insurance Program,
- 18 Mr. Wells, and it has the adjuster listed as "Mung T. Hatten."
- 19 I believe that's a typo. You were the Weisses' flood adjuster,
- 20 weren't you, Mr. Wells?
- 21 A. I was.
- 22 Q. In terms of any assessment of damage, to your knowledge,
- 23 you were the only one, up until that point in February of 2006,
- 24 who inspected the Weiss property for flood purposes at all;
- 25 correct?

- 1 A. I don't know of anybody else that would have been there.
- 2 Q. You have no --
- 3 A. There may have been, but I didn't meet anyone else out
- 4 there. I don't know if there was anybody else out there or
- 5 not.
- 6 Q. Do you know what this enhanced check process, check
- 7 routing form is, Mr. Wells?
- 8 A. We had check routing forms we had to fill out as the
- 9 checks were prepared.
- 10 Q. You didn't do this one on February 22 of 2006, did you --
- 11 A. No, sir.
- 12 Q. -- verifying call agent name, your name, Mung Hatter,
- 13 settlement letter, claims summary, FEMA letter, and check?
- 14 Somebody had to approve that document in management; correct,
- 15 Mr. Wells?
- 16 A. I don't know about that particular document, but I presume
- 17 somebody would have had to approve the letters that were
- 18 attached to it.
- 19 Q. Certainly, that document undoubtedly establishes,
- 20 Mr. Wells, that somebody other than you requested the checks on
- 21 the flood claim; right?
- 22 A. Yes.
- 23 Q. 394, you recognize the first page of that document, do you
- 24 not, Mr. Wells?
- 25 A. Yes.

- 1 Q. So that the jury knows, what is that particular document?
- 2 A. It's a list of personal property items prepared by
- 3 Mrs. Weiss, or Mr. and Mrs. Weiss, or both.
- 4 Q. This was for the area underneath the house, storage and
- 5 parking; correct?
- 6 A. Yes.
- 7 Q. The handwriting on those, as you understand it, is from
- 8 Merryl Weiss. You made some calculations for depreciation, and
- 9 that's your handwriting all the way to the right; correct?
- 10 A. Correct.
- 11 Q. Go to 400. Do you recall what those numbers totaled,
- 12 Mr. Wells?
- 13 A. I don't recall the total.
- 14 Q. You did prepare a property loss worksheet based only on
- 15 those numbers, didn't you, Mr. Wells?
- 16 A. Yes.
- 17 O. Go to 401. This is what you prepared, and that links up
- 18 with the handwritten stuff that we just looked at; correct?
- 19 A. Yes.
- 20 Q. The total for that, again, was what?
- 21 A. After the depreciation?
- 22 Q. Yes, sir.
- 23 A. \$38,348.35.
- 24 Q. This is a document prepared by an Ana Chen. Do you have
- 25 any idea who that is?

- 1 A. No, sir.
- 2 Q. Remember in your deposition, when we looked at these
- 3 numbers, Mr. Wells, you couldn't explain to me how the numbers
- 4 you prepared factored into this list; isn't that true?
- 5 A. Correct.
- 6 Q. They're different; correct?
- 7 A. I don't remember the specific numbers, but I do know that
- 8 the handwritten list that I sent in with the numbers from
- 9 Mr. and Mrs. Weiss should have shown up on that sheet.
- 10 Q. This total is \$139,582 with \$38,219.50 depreciation, which
- 11 brings it to \$101,342.50, less deductible, which puts it right
- 12 over the limits; isn't that true, Mr. Wells?
- 13 A. Yes. If the limit was \$100,000, yes.
- 14 Q. Again, that document, as the Weisses' flood adjuster, you
- 15 had never seen until I showed it to you in your deposition less
- 16 than a month ago; correct?
- 17 A. That is correct.
- 18 Q. You don't know, Mr. Wells, how the numbers you put on your
- 19 property loss worksheet break down into any of these numbers;
- 20 correct?
- 21 A. I didn't prepare that sheet.
- 22 Q. Go to 413, please. This is a fast-path contents list.
- 23 You didn't prepare that either, did you?
- 24 A. No, sir. I think that's the sheet I sent the Weisses to
- 25 have them fill out.

- 1 Q. You understand that's a completely different handwriting
- 2 than you saw on Merryl Weiss' submission to you; correct?
- 3 A. Yes.
- 4 Q. Do you know who filled that document out, Mr. Wells?
- 5 A. No, I don't.
- 6 Q. Do you have any diary information that would suggest that
- 7 any of those numbers were given to Ana Chen, Mung Hatter, or
- 8 anybody else by my clients?
- 9 A. I don't remember a diary entry. It would have been in the
- 10 end, some of the last entries, if this was referring to that
- 11 particular document.
- 12 Q. You have seen nothing in either the flood file or the
- 13 homeowners file that my clients produced any list for contents
- 14 for the downstairs other than what they produced to you;
- 15 correct?
- 16 A. No, other than that.
- 17 O. You have seen nothing on the flood claim that my clients
- 18 produced anything beyond the \$38,000 that they submitted for
- 19 the flood claim; correct?
- 20 A. No.
- 21 Q. Were you aware, on the homeowners claim, Mrs. Weiss had
- 22 prepared a detailed 50-page list of contents?
- 23 A. 50-page?
- 24 O. Yes, sir.
- 25 A. I don't think I saw that list.

- 1 Q. Go to Exhibit 29. Do you know who a Tammy Abney is,
- 2 Mr. Wells?
- 3 A. No, sir, I don't.
- 4 Q. These documents, the personal property inventory loss
- form, would have been submitted with the homeowners claim, not
- 6 the flood claim; correct?
- 7 A. Correct.
- 8 Q. At about the same time, Mr. Wells, these documents were
- 9 being submitted to the federal government for the flood
- 10 payment, were you aware that Tammy Abney was also representing
- 11 to Mrs. Weiss that contents were going to be paid under the
- 12 homeowners policy?
- MS. BARRASSO: Object to the form, Judge.
- MR. TRAHANT: Are you aware of it?
- 15 THE COURT: It's lack of foundation?
- MS. BARRASSO: Correct.
- 17 THE COURT: Sustained.
- 18 BY MR. TRAHANT:
- 19 Q. Do you know whether or not my client submitted that
- 20 contents list on the homeowners claim?
- 21 A. No. The claim number is on it. Whichever claim number
- 22 that is would be the claim it was associated with.
- 23 Q. Go to Exhibit 26, please. On February 20, which is in the
- 24 same time frame of 2006 -- let me ask you: Have you ever seen
- 25 this e-mail before?

- 1 MS. BARRASSO: Judge, I object. Well, let him answer
- 2 it.
- 3 THE WITNESS: I don't recall seeing that e-mail.
- 4 BY MR. TRAHANT:
- 5 Q. Were you aware, other than having seen this e-mail, that
- 6 Allstate, on the homeowners claim, was telling Mrs. Weiss, "I
- 7 will be able to pay for contents in these rooms, " meaning the
- 8 inside rooms? Were you aware of that?
- 9 A. You're talking about the notation at the bottom under the
- 10 room list?
- 11 Q. Yes, sir.
- 12 A. Yes, that's what it says.
- 13 Q. As long as you were involved in this claim, Mr. Wells, my
- 14 clients were never paid a penny for contents under the
- 15 homeowners; correct?
- 16 A. No, not to my knowledge.
- 17 Q. Have you done anything since I took your deposition,
- 18 Mr. Wells, in further investigation of those flood documents?
- 19 A. No, I haven't.
- 20 Q. You would agree with me, Mr. Wells, that if you did not
- 21 prepare that contents list, meaning the one acknowledged by a
- 22 Mung Hatter and an Ana Chen, and the Weisses didn't prepare
- 23 this list, and those numbers don't match up to what you
- 24 submitted, somebody fabricated that contents list; correct?
- MS. BARRASSO: I object to the form.

- 1 THE COURT: He can answer it.
- THE WITNESS: I won't say that someone fabricated it.
- 3 It's not standard for someone just to fabricate numbers. They
- 4 had to have a source. Someone would have had to have a source.
- 5 BY MR. TRAHANT:
- 6 Q. That's sheer speculation, isn't it?
- 7 A. Well, it may be. That's not a normal procedure, just to
- 8 pull numbers out of the air and put them on a document.
- 9 Q. Sure. If somebody did that, they would be violating the
- 10 normal procedure, wouldn't they?
- 11 MS. BARRASSO: Objection. That's calling for
- 12 speculation.
- MR. TRAHANT: I think he just said he knows what the
- 14 normal procedure is.
- 15 THE COURT: Overruled. He can answer as to whether
- 16 or not that would be a violation of normal procedure.
- 17 THE WITNESS: Yes.
- 18 BY MR. TRAHANT:
- 19 Q. Those documents, as far as you know, were all submitted to
- 20 the federal government; correct?
- 21 A. Most likely. I didn't submit them, but I believe that's
- 22 their destination.
- 23 O. You also have no reason to believe that the structural
- 24 numbers prepared for the NFIP on those documents were accurate,
- 25 do you, Mr. Wells?

- 1 A. Well, they should have been based on my worksheet.
- 2 Q. Do you know whether they were?
- 3 A. I didn't use the software program to prepare them, but
- 4 that was the intention.
- 5 Q. Are you telling me that the numbers submitted for
- 6 structure are different as well?
- 7 A. I didn't submit numbers. All I submitted was notations.
- 8 I submitted square footage. I submitted characteristics of the
- 9 house that I got from Mr. and Mrs. Weiss. It was a worksheet.
- 10 Q. So whoever did the structural numbers on those documents
- 11 submitted to get it up to that \$250,000 didn't get those
- 12 numbers from you; correct?
- 13 A. They should have used my information off of my worksheet
- 14 and put it into the software program, and it produces that
- 15 document with those numbers.
- 16 Q. Can you tell me if that's what they did?
- 17 A. I wasn't there, no.
- 18 Q. I want to take a look at some documents you did prepare,
- 19 Exhibit 4, page 403. Now, this is a document that you filled
- 20 out; correct, Mr. Wells?
- 21 A. Yes.
- 22 Q. Can you tell the jury what that is?
- 23 A. It's a Marshall & Swift worksheet. It allows you to note
- 24 measurements, some specific details about the structure, the
- 25 actual information that one would need to input into the

- 1 Marshall & Swift estimating program to produce a replacement
- 2 cost value and an actual cash value.
- 3 Q. In order to get a number out of that, you have to feed
- 4 some numbers into that program; correct?
- 5 A. Yes. This information here is what you use.
- 6 Q. For quality, you didn't put "Very Good" or "Excellent";
- 7 you put "Good." Correct?
- 8 A. "Good," yes.
- 9 Q. You could have put a 5 or a 6 for "Very Good" or
- 10 "Excellent"; correct?
- 11 A. I could have. We have to use those numbers for all
- dwellings, from the low end of the scale to multimillion-dollar
- 13 homes.
- 14 Q. You put "Good," but you would agree with me that this
- 15 house was actually in excellent shape from what you have seen?
- 16 A. All I had was photos, yes.
- 17 O. It was in excellent condition; correct?
- 18 A. Yes.
- 19 Q. Go to page 404. For quality, on this page, Mr. Wells, you
- 20 put a 3 for "Average"; correct?
- 21 A. Yes.
- 22 Q. This wasn't an average quality construction home, was it?
- 23 A. No. We always start with "Average," and the components
- 24 above it listed are what adjust that.
- 25 Q. You would agree with me, Mr. Wells, that the dollar figure

- 1 that comes out of this software is only as reliable as the
- 2 information you feed into it; right?
- 3 A. Correct.
- 4 Q. At 406, "Total Building Cost New," based on the
- 5 information you put in, Mr. Wells, this came up with a total of
- 6 \$84.53 per square foot; correct?
- 7 A. Correct.
- 8 Q. You would agree with me that you had no idea what the cost
- 9 per square foot of building property on Treasure Isle in
- 10 Slidell is, did you?
- 11 A. Not specifically, only a range.
- 12 O. Mr. Wells, the foreman of the contractor who built the
- 13 house on Treasure Isle would know better what it cost to
- 14 rebuild that house than you; correct?
- 15 MS. BARRASSO: Objection: Lack of foundation.
- MR. TRAHANT: I'll back it up.
- 17 THE COURT: See if you can lay a better foundation.
- 18 BY MR. TRAHANT:
- 19 Q. In terms of what it would cost to rebuild this property,
- 20 Mr. Wells, you really don't know, do you?
- 21 A. I have an idea.
- 22 O. You do?
- 23 A. I do.
- 24 O. What is --
- 25 A. A range. I think an accurate range for houses of that

- 1 quality, I've seen anywhere from \$75 to \$100 a square foot.
- 2 O. On Treasure Isle?
- 3 A. Well, not on Treasure Isle, but in the general area.
- 4 Q. Do you remember telling me in your deposition that you
- 5 didn't know what the cost per square foot would be?
- 6 A. Specifically, I do not know.
- 7 Q. You would defer, would you not, to the foreman or the
- 8 superintendent of the contractor who built this house as far as
- 9 what it would cost to rebuild that similar structure; correct?
- 10 MS. BARRASSO: Objection: Lack of foundation.
- 11 THE COURT: Overruled. He can answer that.
- 12 BY MR. TRAHANT:
- 13 Q. You would defer to the builder, wouldn't you?
- 14 A. We do use contractors' estimates, but you have to be
- 15 careful.
- 16 Q. Wouldn't it be fair to say that nobody would be in a
- 17 better position than the person who actually built this house
- 18 to know what it would cost to rebuild it?
- 19 A. You're probably correct, sir.
- 20 Q. Did you know, Mr. Wells, that Allstate paid two of
- 21 Dr. Weiss' neighbors, both within 200 feet of his house, full
- 22 homeowners limits?
- 23 A. No, sir, I didn't.
- 24 O. Do you know who Dr. John Schutte is?
- 25 A. No, sir.

- 1 Q. Do you know who William Dekemel is?
- 2 A. No, I don't.
- 3 Q. Is today the first time you are hearing that two of the
- 4 Weisses' neighbors were paid full homeowners limits?
- 5 A. Unless you mentioned it during the deposition. No, I
- 6 don't remember it.
- 7 Q. Isn't it true, Mr. Wells, that, as a claims adjuster, you
- 8 try to give the customer the benefit of the doubt?
- 9 A. When in a position to do so, yes.
- 10 Q. Just so the record is clear, Mr. Wells, you don't
- 11 subscribe to this wind-versus-water theory, do you?
- 12 A. Explain that, please.
- 13 Q. In your job as a claims adjuster, you often see wind and
- 14 water damage; correct?
- 15 A. Yes.
- 16 Q. So, as a practical matter, this wind versus water is not
- in your mind when you're going out to adjust a claim; correct?
- 18 A. Well, I have to look at both perils. It could be wind
- 19 loss; it could be water loss; it could be a combination of the
- 20 two.
- 21 Q. Sure. In this case you more than likely thought it was a
- 22 combination of the two, although you didn't know the
- 23 percentages?
- 24 A. Exactly.
- 25 Q. You have no idea, Mr. Wells, as you sit here, what

- 1 percentage of this loss was related to wind damage as opposed
- 2 to rising water, do you?
- 3 A. No, I don't.
- 4 Q. But you do know, Mr. Wells, that from the beginning of the
- 5 claim Dr. Weiss and Mrs. Weiss filed claims under both their
- 6 homeowners and their flood policy; correct?
- 7 A. Yes.
- 8 Q. You understand, Mr. Wells, that if the conclusion is that
- 9 storm surge destroyed the property, the federal government, not
- 10 Allstate, pays the majority of the claim; right?
- 11 A. Yes, the federal government pays the flood claim.
- 12 O. You know in this case that the homeowners limits were
- 13 higher, did you not?
- 14 A. I did.
- 15 MR. TRAHANT: I tender the witness.
- 16 THE COURT: Ms. Barrasso.
- 17 CROSS-EXAMINATION
- 18 BY MS. BARRASSO:
- 19 Q. Good morning, Mr. Wells.
- 20 A. Good morning.
- 21 Q. Let's clear up some inaccuracies here.
- MR. TRAHANT: Objection.
- 23 THE COURT: Sustained. Just ask him questions.
- 24 BY MS. BARRASSO:
- 25 Q. Let me take you back, Mr. Wells, and ask you a couple

- 1 questions about the beginning. When did you first start
- 2 handling Hurricane Katrina claims?
- 3 A. I was deployed two days before the storm struck. I went
- 4 through Mobile, spent a day and a half, probably, offsite
- 5 waiting on the storm to subside. We came back into town. I
- 6 was put in a call center, if I remember correctly, about two
- 7 weeks before I was released to the field for claims.
- 8 Q. During those first two weeks, you were working a call
- 9 center that's outside of the New Orleans area?
- 10 A. Yes. In Mobile.
- 11 Q. Was that because access was denied to the New Orleans
- 12 area?
- 13 A. Well, we couldn't get in the area for some time, so they
- 14 set us up a place to work outside of New Orleans.
- 15 Q. So, during those two weeks, were you working on claims,
- 16 just not physically able to come into town to inspect?
- 17 A. Correct. Correct.
- 18 Q. Now, you're not an engineer; correct?
- 19 A. I'm not.
- 20 Q. Prior to coming to work on the claims here for Hurricane
- 21 Katrina, had you ever had to deal with a situation where you
- 22 were trying to figure out if the property damage of a claim was
- 23 caused by storm surge versus wind?
- 24 A. No, not before Katrina.
- 25 Q. Prior to going out and starting looking at claims, did you

- 1 personally start looking at weather data to figure out what
- 2 were the wind speeds in certain areas?
- 3 A. No. No, I didn't.
- 4 Q. Would you agree that would be something you would need to
- 5 know to figure out what happened in some of these claims?
- 6 A. Yes.
- 7 Q. Prior to going out to visit any of the claims, did you
- 8 have occasion to look at data regarding the height of the storm
- 9 surge and the wave action?
- 10 A. Some of the claims had waterlines. I could get an
- 11 indication of how high the water was in that area from the
- 12 waterlines. Other than that, news and radio.
- 13 Q. Other than the news or the radio, did you get a chance to
- 14 look at like the official data coming out from FEMA or the
- 15 National Hurricane Center about what was the height of the
- 16 storm surge?
- 17 A. No, no.
- 18 Q. Again, that would be something you might need to know in
- 19 certain claims to figure out whether storm surge caused the
- 20 damage?
- 21 A. To be accurate, you would.
- 22 Q. Now, prior to starting to go out to visit properties, what
- 23 instructions were you given as to how to handle those claims
- 24 where a house was totally destroyed and had disappeared?
- 25 A. "Severely damaged" is how they categorized it, and that

- 1 included total loss or anything that we couldn't determine
- 2 without any reasonable doubt that it was wind or flood.
- THE COURT: I don't understand what you said. Could
- 4 you repeat that, please.
- 5 THE WITNESS: The term they used was "significantly
- 6 damaged." It could have been that the structure was racked,
- 7 knocked off its square foundation. It could have been just
- 8 significantly damaged to the point that you couldn't look at it
- 9 and say, okay, the water did this or the wind did this. If it
- 10 was in that category, we were instructed to talk to our field
- 11 supervisor and have a cause and origin engineer brought in.
- 12 THE COURT: Thank you.
- 13 BY MS. BARRASSO:
- 14 Q. Just to make sure we understand, the instruction was, in
- 15 the situation where the house, as you said, may have been
- 16 totally gone or -- you were to call out a cause and origin
- 17 engineer to determine what happened?
- 18 A. Exactly.
- 19 Q. That was something that you were instructed before you
- 20 went out on any claims; correct?
- 21 A. Yes. That was explained to us in orientation.
- 22 Q. For example, when you went out to the Weiss house,
- 23 Dr. Weiss' house, on the first visit, was it your job for you
- 24 personally to even figure out what the cause was on that visit?
- 25 A. No, it wasn't. For that particular claim, there was

- 1 nothing there for me to make much of an assumption about. The
- 2 structure was completely gone and I knew then -- as a matter of
- 3 fact, I knew before then that I would have to have a cause and
- 4 origin engineer request because Mrs. Weiss had told me on the
- 5 phone that the structure was completely gone.
- 6 O. That's something you told Dr. Weiss and Mrs. Weiss while
- 7 were out there on that visit?
- 8 A. Yes, ma'am.
- 9 Q. When you were talking to them on October 7 at their house,
- 10 you told them, "We are calling out the cause and origin
- 11 engineer because I'm not here to figure it out"?
- 12 A. I told them I have to do that.
- 13 Q. Is it fair to say, Mr. Wells, that your job as the
- 14 adjuster on these claims was to be the eyes, ears, and legs and
- 15 gather information and take it back?
- 16 A. Yes. On this particular claim, I couldn't make any
- 17 definitive observations. I could relay the information, the
- 18 fact I saw photos, measurements of what was left. Other than
- 19 that, I didn't have any concrete evidence on exactly what
- 20 happened.
- 21 Q. If you look here, this is the entry you made on October 7
- 22 about your meeting at the Weiss home; correct?
- 23 A. Okay.
- 24 Q. On this very first entry, you note that you requested the
- 25 cause and origin engineer.

- 1 A. Yes, I did.
- 2 Q. So the very first day you go out there, you come back and
- 3 put in your diary, "I have to have a cause and origin
- 4 engineer."
- 5 A. Yes, I did.
- 6 Q. We talked about this. You do note that you say, "It
- 7 appears wind may have destroyed the structure and floodwater
- 8 washed it away." You were not making a determination as to
- 9 cause at that point in time, were you, Mr. Wells?
- 10 A. No. It was a general comment. I knew there was wind and
- 11 water both involved. I had no idea what exactly took the house
- 12 down.
- 13 Q. At that visit, did you make any determination of how much
- 14 to pay on the claim?
- 15 A. No.
- 16 Q. Why not?
- 17 A. We weren't near that point. We had to come up with some
- 18 evaluation as to what the loss was. I had no idea what it
- 19 would cost to replace the house. We hadn't done any of those
- 20 calculations.
- 21 Q. On these claims that you were adjusting for Hurricane
- 22 Katrina, did you have authority to go out on a claim and make a
- 23 decision as to how much to actually pay?
- 24 A. Only up to \$5,000.
- 25 Q. If a claim involved more than \$5,000, tell the jury what

- 1 the procedure was.
- 2 A. If it was over \$5,000, I had to prepare the estimate and
- 3 contact the file examiner by phone. Sometimes we would get
- 4 some field authority of a thousand or two; but generally, if it
- 5 was in excess of that, the file had to go into the office for
- 6 review.
- 7 Q. Again, you were the eyes, ears, and legs, gathering the
- 8 information to pass on to people inside to make that decision?
- 9 A. Yes.
- 10 MR. TRAHANT: Objection: Asked and answered.
- 11 BY MS. BARRASSO:
- 12 Q. Now, you were asked some questions yesterday about the
- 13 prior adjuster. In connection with this storm, Mr. Wells, did
- 14 you notice that some adjusters who came to work on the storm
- 15 didn't stick around?
- 16 A. Yes. I heard quite a bit of that.
- 17 THE COURT: Don't tell us what you heard.
- 18 BY MS. BARRASSO:
- 19 Q. Right. I'm asking if you know personally that adjusters
- 20 just didn't stick around?
- 21 A. Correct.
- MR. TRAHANT: Objection. It has to be knowledge
- 23 based on hearsay.
- 24 THE COURT: Overruled.

25

- 1 BY MS. BARRASSO:
- 2 Q. Let me ask you this, Mr. Wells: You have worked on
- 3 catastrophes before; correct?
- 4 A. Correct.
- 5 Q. How many years have you worked on catastrophes?
- 6 A. I guess my first catastrophe was summer of 2002.
- 7 Q. By "catastrophe" --
- 8 A. Summer of 2002.
- 9 Q. Tell the jury what we mean when we say "catastrophes."
- 10 A. Well, generally, the term catastrophe, if it's a
- 11 large-enough storm, it's -- the federal government will declare
- 12 it a disaster area and it's assigned a cat number.
- 13 Q. A catastrophe number; right?
- 14 A. A catastrophe number.
- 15 Q. When we say "catastrophes," these are huge disasters?
- 16 A. Large, large storms.
- 17 Q. How many would you say you have worked on before you came
- 18 here to Hurricane Katrina?
- 19 A. Five, probably six, named catastrophes.
- 20 Q. Did you find, Mr. Wells, that this experience trying to
- 21 handle the Hurricane Katrina claims was more stressful or
- 22 difficult than any of those other ones you have been involved
- 23 with?
- 24 A. Yes.
- 25 Q. Tell us, what are some of the reasons you experienced that

- 1 made that job so much harder in this storm?
- 2 A. The extent of the damage; the fact that there was a lot of
- 3 combination claims; claim load; lots, lots of claims.
- 4 Basically, just the scope of the whole event. We had new
- 5 procedures in place. A lot of things you had to deal with that
- 6 weren't just normal on a smaller claim.
- 7 Q. Was there difficulty, Mr. Wells, finding housing in the
- 8 area?
- 9 A. Definitely. That was our first hurdle, to find a place to
- 10 stay.
- 11 Q. Were there communications problems because some of the
- 12 phone systems --
- 13 A. Most of us had to work strictly on cellphones. Cell
- 14 towers were down so we had -- a lot of times I didn't have any
- 15 communication for a day, day and a half, and it would come
- 16 back. It was in and out.
- 17 Q. Were there other problems created by the lack of access to
- 18 the area --
- 19 A. Some areas --
- 20 Q. -- because of curfews or lack of power?
- 21 A. Some areas we could not get into; they were closed off,
- 22 barricaded. Curfew was in place. You had to get out, I think,
- 23 before 6:00.
- 24 Q. So is it fair to say that trying to adjust a claim on this
- 25 storm just took a little longer -- maybe not even just a little

- 1 longer, but it took longer than working on other storms?
- 2 A. Yes. It wasn't near as organized as we would like for it
- 3 to be.
- 4 Q. You mentioned you were first assigned the homeowners claim
- 5 on Treasure Isle 13; Dr. Weiss' home, right, on 13?
- 6 A. Correct.
- 7 Q. Then you also ended up handling the flood claim on
- 8 Treasure Isle 13; correct?
- 9 A. Correct.
- 10 Q. Did you also handle a claim under their landlord package
- 11 policy on Treasure Isle 14?
- 12 A. 14, correct.
- 13 Q. And also handle a flood claim on Treasure Isle 14?
- 14 A. 14, correct.
- 15 Q. Did Dr. Weiss request that you try to handle all those
- 16 claims together?
- 17 A. Yes. I told him I would -- they assigned me the wind
- 18 claim first, and I told him I would be glad to request a flood
- 19 assignment. Sometimes that was feasible; sometimes it wasn't.
- 20 Q. So you were not initially assigned that flood claim; that
- 21 was something they requested?
- 22 A. Yes.
- 23 Q. In connection with the claims on Treasure Isle 14, which
- 24 is the property next-door, was it your understanding that
- 25 Dr. Weiss received a flood payment on that claim?

- 1 A. No, I didn't know that.
- 2 Q. You didn't work that one to conclusion?
- 3 A. To conclusion.
- 4 Q. When you went out to the property, you did look at both
- 5 properties; correct?
- 6 A. Yes, I did.
- 7 Q. I think you told us you took some photos and drew a
- 8 diagram --
- 9 A. Yes.
- 10 Q. -- and talked to Dr. and Mrs. Weiss.
- 11 A. Yes.
- 12 Q. While you were out there inspecting both 13 and 14, did
- 13 either Dr. or Mrs. Weiss tell you they wanted to make a claim
- 14 for a boathouse?
- 15 A. A boathouse? I don't recall anything about a boathouse.
- 16 Q. I know you have been looking over your diary entries. Did
- 17 you see any entry in your claim diary entries that you made for
- 18 a boathouse claim?
- 19 A. No, I did not.
- 20 Q. When you went out to Dr. Weiss' house on October 7, you
- 21 didn't know what the wind speeds had been out there; correct?
- 22 A. I had no technical information to tell me that.
- 23 O. The same for the water; correct?
- 24 A. Correct.
- 25 Q. We saw where you asked for the cause and origin engineer.

- 1 Did you talk to your technical adviser? First of all, what is
- 2 a technical adviser?
- 3 A. A "TA" is what we call them, technical adviser, field
- 4 support personnel. They are there to help us on logistics,
- 5 contacts. If we have questions about the claim that we feel a
- 6 little uncomfortable with, we can always ask for help.
- 7 Q. This is your diary entry for October 16. Is this where
- 8 you spoke to your technical adviser, Ted Stevens?
- 9 A. Yes.
- 10 Q. That's when you were instructed to go ahead and request
- 11 that cause and origin engineer?
- 12 A. Correct.
- 13 Q. Why did it take you from October 7 to October 16 actually
- 14 to have this conference with Mr. Stevens?
- 15 A. The protocol told us to contact our technical adviser when
- 16 we determined we needed or thought we needed a cause and origin
- 17 report.
- 18 Q. Were you the only one reporting or contacting that
- 19 particular technical adviser or were there other adjusters --
- 20 A. I think he had maybe 50 adjusters assigned to him at that
- 21 time.
- 22 Q. Did you also speak to what's called a file examiner?
- 23 A. Yes.
- 24 O. Tell us what that file examiner does.
- 25 A. A file examiner, he actually is an Allstate personnel that

- 1 actually approves the claim. Once you turn in the claim, he
- 2 reviews it and approves it; or if he has questions, he calls
- 3 you.
- 4 Q. I'm looking at your entry on October 17. What was your
- 5 reason on October 17 for talking to the file examiner, Milton
- 6 Bourassa?
- 7 A. To request the cause and origin report for that property.
- 8 Q. Did you tell Mr. Bourassa what your view of the claim at
- 9 that point was?
- 10 A. Well, I told him what I knew: It was either high water or
- 11 high wind.
- 12 Q. In this entry, it says, "Adjuster states that some homes
- 13 remain. However, our insured's home was destroyed. Adjuster
- 14 believes that cause of damage may be either high winds,
- 15 tornado, or by floodwater. Adjuster is requesting an engineer
- 16 to determine." Is that an accurate description of your
- 17 conversation with Mr. Bourassa?
- 18 A. Yes.
- 19 Q. Based on that and your conversation with Mr. Stevens, you
- 20 went ahead and started trying to process to get that engineer;
- 21 correct?
- 22 A. Correct.
- 23 Q. Did you personally have any role in selecting which
- 24 engineer was going out to the property?
- 25 A. Oh, no.

- 1 Q. On October 22, the engineer was assigned and contacted to
- 2 inspect the loss; right?
- 3 A. That was the diary entry made by apparently whoever made
- 4 contact with the engineer.
- 5 Q. You personally weren't charged with calling up that
- 6 engineer?
- 7 A. No. We didn't have that authority.
- 8 Q. Did you ever meet the engineer?
- 9 A. No, I did not.
- 10 Q. You didn't go out to the site with him; right?
- 11 A. No, I did not.
- 12 Q. The engineer is asked to go out on his own and do their
- 13 assessment without the adjuster or anybody being there to
- 14 influence them; correct?
- 15 A. Exactly. Unless we are specifically asked to go, we
- 16 generally don't go for that very reason.
- 17 Q. Now, in connection with the visit, you were also making
- 18 some diary entries on the flood claim side; right?
- 19 A. Yes.
- 20 Q. You talked a little bit about this earlier. Did you also
- 21 do a calculation on Marshall & Swift?
- 22 A. Yes.
- 23 Q. Can you tell us briefly: What is this Marshall & Swift
- 24 Residential Estimator?
- 25 A. It's a software program using that type of information,

- 1 square footage, specifics about the construction of the home,
- 2 construction materials, the number of floors, bathrooms, that
- 3 kind of stuff. It produces a replacement cost value and,
- 4 depending on depreciation and age, an actual cash value of the
- 5 home.
- 6 Q. This estimator determines that replacement cost and actual
- 7 cash value for the whole house?
- 8 A. Correct.
- 9 Q. This is your handwriting; correct?
- 10 A. Yes, it is.
- 11 Q. When you prepared this estimator on October 7, where did
- 12 you get this information?
- 13 A. From measurements, the square-footage measurements from
- 14 the home. The rest of the information I got from -- I think I
- 15 talked to Mrs. Weiss. I may have talked to Mr. Weiss.
- 16 Q. First of all, in making this estimate, you determined that
- 17 10 percent of the house was the bottom floor; correct?
- 18 A. Correct.
- 19 Q. 90 percent was the top two floors?
- 20 A. Correct.
- 21 Q. That was based on information you had gotten from the
- 22 Weisses; correct?
- 23 A. Yes. All I had was the photo, and I did the best I could
- 24 to determine the size of the room on the bottom floor. So I
- 25 gave it 10 percent.

- 1 Q. Then you made a determination about the quality and
- 2 condition as being 4?
- 3 A. Correct.
- 4 Q. There's a little handwritten note. Does that say, "See
- 5 photo"?
- 6 A. Yes.
- 7 Q. That was based on information you had gotten from the
- 8 Weisses in the photo?
- 9 A. Correct.
- 10 Q. At the time was it your understanding Dr. Weiss had built
- 11 this home back in 1994?
- 12 A. I remember us discussing how old it was. I don't remember
- 13 what he told me, but I knew it wasn't within the last year or
- 14 so.
- 15 Q. Actually, you have down here "eight years" at that point.
- 16 A. Okay.
- 17 Q. Did you note anywhere whether any renovations or additions
- 18 had been done since it was built back in '94?
- 19 A. No, I don't think I did.
- 20 Q. That wasn't anything anybody told you about; correct?
- 21 A. No.
- 22 Q. It wasn't a brand-new house at the time you --
- 23 A. No, it wasn't brand-new.
- 24 Q. Tell the jury why you chose number 4, the "Good" category.
- 25 A. Well, "Average" is generally where we start, like I said

- 1 before, and we add the components. This house, from the photo
- 2 and the discussion with the Weisses, they had some upgrades
- 3 from your average-type construction, so I selected number 4,
- 4 which would have been one step above.
- 5 Q. Then, in addition, did you also add components?
- 6 A. Those were the components you add in. I didn't have the
- 7 house to look at. I had to get the information from Mr. and
- 8 Mrs. Weiss. We went through the list. They noted specifics.
- 9 Q. You add these components in on top of, I guess, the base
- 10 price that's coming from the "Good"?
- 11 A. Exactly.
- 12 Q. Those are upgrades?
- 13 A. Well, you can see they're typical items in a home. If you
- don't put those in, the program would have produced a very low
- 15 number. It has to know what's in the house in order to produce
- 16 a number.
- 17 O. Mr. Wells, did you have any reason to low-ball this
- 18 estimate you were coming up with?
- 19 A. Not at all. We just went down the list. I wrote down
- 20 what they told me.
- 21 Q. These three pages, is this what you refer to as the
- 22 Marshall & Swift tick sheet?
- 23 A. Yes.
- 24 Q. That information then goes in to prepare this, the actual
- 25 appraisal form?

- 1 A. That's correct.
- 2 Q. So this information that's in this square-foot appraisal
- 3 form came from your tick sheet?
- 4 A. Correct.
- 5 Q. Then it's put into the program, and the replacement cost
- 6 is calculated from that; correct?
- 7 A. Yes.
- 8 Q. This appraisal, this estimate, these components that are
- 9 also included, come from your tick sheet; correct?
- 10 A. Yes, they should.
- 11 Q. The number that came out, the building cost new, was
- 12 calculated to be \$318,245; correct?
- 13 A. Yes.
- 14 Q. The next line is the depreciation, physical and
- 15 functional. Now, what is that?
- 16 A. Well, generally, they add a depreciation factor. Unless
- it's a brand-new home or it's been completely upgraded
- 18 recently, there's a depreciation factor for aged conditions.
- 19 Unless you know specifics, I think the average applied is 1 to
- 20 2 percent a year on a structure.
- 21 Q. Then that takes you down to the total depreciated cost or
- 22 actual cash value; right?
- 23 A. Correct.
- 24 Q. At that point it was \$299,148?
- 25 A. Correct.

- 1 Q. At the time you did this, were you aware that the
- 2 homeowner limits on Dr. Weiss' home was \$343,000?
- 3 A. Yes, I knew what the policy limit was.
- 4 Q. You have adjusted claims for other insurance companies?
- 5 A. Correct.
- 6 Q. During your career, you haven't been just doing claims for
- 7 Allstate?
- 8 A. Not only Allstate.
- 9 Q. In adjusting claims, do you look at claim files of other
- 10 insureds, or do you just handle the claim of the insured's
- 11 house you are working on? Do you want me to rephrase that?
- 12 A. Would you, please.
- 13 Q. When you are adjusting a claim, is it your practice just
- 14 to adjust a claim based on that particular claim?
- 15 A. Yes. Yes.
- 16 Q. You don't go out looking at other claims?
- 17 A. To compare or to influence that claim?
- 18 Q. Right.
- 19 A. No, no.
- 20 Q. That's your practice, no matter what?
- 21 A. That's standard practice. The insurance companies often
- 22 speak to us about that.
- 23 Q. After October 22, the engineering report was ordered. At
- that point, could the claim be finished before that engineering
- 25 report came back?

- 1 A. On this particular claim, no, ma'am. Someone with
- 2 authority would have to --
- 3 Q. What did you do, Mr. Wells, to try to get that engineering
- 4 report in hand?
- 5 A. I made numerous calls. Once the heavy loss unit was set
- 6 up, I called them. Before that, I called my administrator, and
- 7 he would attempt to get in touch with whoever the powers-to-be
- 8 were there that had their finger on the ability to pull that
- 9 report as often as I could. Sometimes Ms. Weiss would call,
- 10 and I agreed to call again.
- 11 Q. So practically almost every week during the months of
- 12 November and December and January, you were doing what you
- 13 could to get that report back?
- 14 A. Yes. Yes.
- 15 THE COURT: We are going to take the morning break at
- 16 this point, Ladies and Gentlemen of the Jury. If you will,
- 17 leave your notepads on your chairs. Don't discuss the case
- 18 among yourselves. Don't talk to anybody connected with the
- 19 case. We'll come back in 20 minutes.
- THE DEPUTY CLERK: All rise for the jury, please.
- 21 (WHEREUPON the Court took a brief recess, after which
- the following proceedings were held in chambers.)
- 23 THE COURT: One of the jurors told Jay, my courtroom
- 24 deputy, that he woke up in the middle of the night and realized
- one of the names of one of the witnesses may be somebody he

- 1 knows. Jay didn't pursue it with him. What I can do is ask
- 2 him who it is. If he knows him, it makes a difference.
- MR. DENENEA: How close of a relationship?
- 4 THE COURT: It may not even be the same person.
- 5 MS. BARRASSO: Which juror is it? Do we know?
- 6 THE DEPUTY CLERK: Juror 4, Mr. Rodrique.
- 7 THE COURT: I don't know if you want to get involved
- 8 in this, because the juror is going to feel singled out. I
- 9 think it's probably better if you can let me talk to him and
- 10 I'll tell you what he says. We'll have Toni record it in case
- 11 you don't believe me --
- 12 MR. TRAHANT: That would be a mistake.
- 13 THE COURT: -- then you can determine for yourselves
- 14 if you want to object to my decision on what to do.
- MR. TRAHANT: He is No. 4; right?
- 16 THE COURT: Yes.
- 17 THE DEPUTY CLERK: He is the fourth seat in the box.
- MS. BARRASSO: It's Rodrigue; right?
- 19 THE COURT: Can we agree that is the way we are going
- 20 to proceed on this juror?
- MR. TRAHANT: Yes.
- MS. BARRASSO: Yes.
- 23 (WHEREUPON counsel were excused and Juror Rodrigue
- 24 entered the conference room.)
- THE COURT: How are you, Mr. Rodrigue? I understand

- 1 that you remember that you might know one of these witnesses?
- JUROR RODRIGUE: Yes, I think I do.
- 3 THE COURT: Which one?
- JUROR RODRIGUE: Danny Burns.
- 5 THE COURT: How do you know Danny Burns?
- 6 JUROR RODRIGUE: Hunting. Years ago I was in a
- 7 club -- I'm not sure it's the same one -- with a Danny Burns.
- 8 THE COURT: What does the Danny Burns you know do?
- JUROR RODRIGUE: He was a dairy farmer. He lost his
- 10 farm. He started building cabinets for a company, the last I
- 11 heard, out of Hammond.
- 12 THE COURT: He lives across the lake somewhere?
- JUROR RODRIGUE: Somewhere in the Kentwood area.
- 14 THE COURT: When was the last time you saw him?
- JUROR RODRIGUE: It was quite a few years. I haven't
- 16 seen Danny -- I could recognize him, but I haven't seen Danny,
- 17 no contact with him.
- 18 THE COURT: Did you socialize with him?
- JUROR RODRIGUE: Well, in a hunting club.
- 20 THE COURT: You were in the same hunting club?
- JUROR RODRIGUE: Yes, ma'am.
- 22 THE COURT: Do you consider him a friend?
- JUROR RODRIGUE: I guess.
- 24 THE COURT: I don't mean a friend as opposed to an
- enemy, but is he somebody in your circle of friends currently?

- JUROR RODRIGUE: No. No. Not then. It would just
- 2 have been the years we hunted together, might have been one or
- 3 two years.
- 4 THE COURT: Can you tell me approximately how long
- 5 ago that was?
- JUROR RODRIGUE: 15 years ago.
- 7 THE COURT: That's why it took so long.
- JUROR RODRIGUE: At 3:00 in the morning the name --
- 9 it was when Dr. Weiss' lawyer mentioned his name, one time you
- 10 mentioned it -- it was mentioned about three times, but that
- 11 just --
- 12 THE COURT: Now, did you ever have any business
- 13 dealings with him?
- JUROR RODRIGUE: No, ma'am.
- 15 THE COURT: Did he ever build anything for you?
- JUROR RODRIGUE: No, ma'am.
- 17 THE COURT: Anybody in your family?
- JUROR RODRIGUE: No, ma'am.
- 19 THE COURT: If he got up and testified in this case,
- 20 would you be able to give his testimony the same weight you
- 21 would give any other witness?
- JUROR RODRIGUE: Yes, ma'am. Yes, ma'am.
- THE COURT: Would you be biased in his favor because
- 24 you had known him 15 years ago?
- JUROR RODRIGUE: No.

- 1 THE COURT: Thank you, sir.
- JUROR RODRIGUE: I just felt you needed to know this.
- THE COURT: I'm glad you told me. That's the right
- 4 thing to do. We just want to make sure that everybody has an
- 5 open mind in there. I appreciate you telling me.
- JUROR RODRIGUE: Thank you.
- 7 THE COURT: I'm glad somebody else beside me was up
- 8 at 3:00.
- JUROR RODRIGUE: That's every morning.
- 10 THE COURT: Thank you so much.
- JUROR RODRIGUE: Thank you for the breakfast.
- 12 (WHEREUPON Juror Rodrique was excused to return to
- 13 the jury room and counsel returned.)
- 14 THE COURT: The person that he thinks he recalls is
- 15 Danny Burns, whom he described to me as somebody who used to be
- 16 a dairy farmer in the Hammond area, whose dairy farm failed,
- 17 and he started building cabinets. He knew him because they
- 18 were in the same hunting club together. This was 15 years ago.
- 19 He is not currently in his circle of friends. He has never
- 20 done any work for him or for anybody in his family.
- When I asked him "Do you consider him a friend?"
- 22 he said, "Well, I guess."
- I said, "I don't mean friend versus enemy. Is
- 24 he in your circle of friends?" He said, "Oh, no." Or maybe I
- 25 said, "Is he currently in your circle of friends?"

- Then I said, "Would the fact he is a witness
- 2 affect you? Would you be biased in his favor?" He said, "No."
- I said, "Would you be able to give his testimony
- 4 the same weight as any other witness?" He said, "Yes." He
- 5 said, "I just wanted you to know because I woke up at 3:00 this
- 6 morning and, after I heard that name three times, it occurred
- 7 to me I might know who this person is."
- 8 MR. TRAHANT: It doesn't sound like the same guy.
- 9 THE COURT: At this point, even if it is, I don't
- 10 think it matters.
- 11 MS. BARRASSO: Where is Mr. Burns from?
- 12 MR. TRAHANT: He is from Hammond.
- 13 THE COURT: I said, "So you knew this person lived
- 14 across the lake somewhere?" He said, "Yeah."
- I don't think it's a problem because, if he had
- 16 told me that in voir dire, I wouldn't have excluded him for
- 17 cause.
- MS. BARRASSO: Then the question comes in, I'm
- 19 thinking, whether we would have struck him. I don't know. I
- 20 would have to think for a second. We don't need him, right,
- 21 because we have eight?
- THE COURT: We have eight people.
- MR. DENENEA: We don't even know if it's the same
- 24 quy. Why don't we make a quick call to Danny Burns and find
- 25 out if he was ever a dairy farmer.

- 1 THE COURT: Why don't you do that.
- MR. TRAHANT: This is the subpoena, Judge. I just
- 3 want you to know we have it in the works.
- 4 MS. BARRASSO: Which address are you using?
- 5 MR. DENENEA: The one Mr. Crosby gave me.
- 6 THE COURT: I don't want to deal with the subpoena.
- 7 I want to deal with this. Ask him, also, if he was in a
- 8 hunting club.
- 9 (OFF THE RECORD)
- 10 MR. TRAHANT: I spoke to Danny Burns. I called him
- 11 first on his cellphone, was not able to get in touch with him.
- 12 After that I called him and was able to locate him at Savoie
- 13 Construction [phonetic], which is where he works. I asked him
- if he knew a Roland Rodrigue. His response was, "I don't think
- 15 so."
- I said, "Have you ever been a dairy farmer?"
- 17 He said, "No, I have not."
- I said, "Have you ever been in a hunting club in
- 19 Hammond?"
- He said, "No, I have not."
- I said, "Have you ever been a cabinetmaker?"
- He said, "No," and laughed.
- THE COURT: So that's the end of that. Thank you.
- 24 \* \* \*

25

- 1 (WHEREUPON the following proceedings were held in
- 2 open court.)
- THE DEPUTY CLERK: All rise.
- 4 Court is in session. Please be seated.
- 5 THE COURT: Sorry for the delay, everybody, but it
- 6 was unavoidable. I hope you had time to eat your snacks.
- 7 Proceed.
- 8 BY MS. BARRASSO:
- 9 Q. Mr. Wells, before the break, I was asking you about what
- 10 you had done to try to find out what was going on with the
- 11 Rimkus engineering report, and I think you told me that
- 12 practically every week you were calling on that. I just want
- 13 to show you a couple of your entries here. Looking right here,
- 14 this is the entry for you on November 18; correct?
- 15 A. Yes.
- 16 Q. You note that you have "Contacted admin regularly,
- 17 including this a.m., checking status on engineer's report. No
- 18 mention of report received to date."
- 19 A. Correct.
- 20 Q. Why were you checking on that?
- 21 A. At that time I still had control of the file. When that
- 22 report came in, that would have allowed me to continue with
- 23 finishing the claim.
- 24 Q. Let me show you another one. This is on December 13,
- 25 2005. Again, that's your entry, correct, up here?

- 1 A. Yes.
- 2 Q. "Received reply from heavy loss unit today; report not on
- 3 file yet. Mrs. Weiss called; said she spoke to Rimkus
- 4 engineer. Report has been sent to Rimkus admin for review.
- 5 Awaiting response."
- Then below it, another entry from you: "Requested"
- 7 status on engineer's report from heavy loss unit again today."
- 8 A. Correct.
- 9 Q. These were all the instances you were calling trying to
- 10 get that report. To your knowledge, Mr. Wells, did Allstate do
- 11 anything to delay that Rimkus report getting returned to it?
- 12 A. Not to my knowledge. Every time I called and requested
- information, whoever I spoke to offered to contact Rimkus and
- 14 get the status.
- 15 Q. Did you explain to Mrs. Weiss what the problem was?
- 16 A. I tried to.
- 17 O. Here's an e-mail from you to Mrs. Weiss dated December 8,
- 18 2005. Let me ask you this: Mrs. Weiss e-mailed you a bunch,
- 19 didn't she?
- 20 A. Yeah. I received several e-mails from her.
- 21 Q. In this e-mail you are apologizing for the delays and then
- 22 telling her "Please do not feel singled out. These engineering
- 23 reports are delaying many claims just because of the huge
- volume. I keep checking on the report status every few days."
- Was that your understanding of what was going on?

- 1 A. Yes.
- 2 Q. Was this the only engineering report that wasn't coming
- 3 back as quick as everyone might have liked?
- 4 A. No. In communication with other adjusters, there were
- 5 many adjusters waiting on reports; files held up, waiting on
- 6 those reports.
- 7 Q. Primarily due just to the huge volume from Hurricane
- 8 Katrina?
- 9 A. To the volume.
- 10 Q. You stayed on the homeowners file until, I think you told
- 11 us, the file was transferred to the heavy loss unit; correct?
- 12 A. Correct.
- 13 Q. Were you leaving the storm --
- 14 A. Well, it was kind of a combination of two things. They
- 15 were working to set up the heavy loss unit to handle the
- 16 severely damaged claims. In my opinion, they would have pulled
- 17 those from us anyway. But in my particular case, I was
- 18 planning to move over to what they call maintenance, or
- 19 cleanup, and handle supplement files. Any time you move over
- 20 to that department and do those claims, they take open claims
- 21 that you have and transfer those to another adjuster, which in
- 22 this case was the heavy loss unit. That's all I had left was
- 23 the heavy loss claims.
- 24 Q. What do you mean by moving over to handle supplemental
- 25 claims?

- 1 A. Well, it's not a physical move. They just start sending
- 2 you supplements. When a homeowner calls in and says, "I have
- 3 received my check. I've got a contractor, and you missed part
- 4 of my roof" -- or you missed the spare shingles, or missed the
- 5 bedroom carpet, whatever -- we go back out, reinspect it, and
- 6 adjust the claim accordingly.
- 7 Q. Was that unusual, Mr. Wells, for adjusters to be moved
- 8 from one unit to -- let me back up and ask you this: Before
- 9 you went to the supplemental claims unit, you were handling, I
- 10 guess, original claims?
- 11 A. Yeah, the original claim.
- 12 Q. As the months wore on, is it fair to say there were less
- and less original claims to be handled, so people moved over to
- 14 do other things?
- 15 A. Correct.
- 16 Q. Then Dr. Weiss' claim got transferred to what you call the
- 17 heavy loss unit?
- 18 A. Yes.
- 19 Q. Now, that happened in January 2006?
- 20 A. Yes.
- 21 Q. I think there was a little confusion in the dates earlier.
- 22 Let me show you what is part of Exhibit 4, and it has a number
- 23 of page 384. Is this part of your claim activity report? Can
- 24 you see that?
- 25 A. Yes. Yes, it appears to be mine.

- 1 Q. This top entry that is January 24, 2006, is that the date
- 2 that the homeowners file went from you to the heavy loss unit?
- 3 A. Yes. I'm not sure which file that is, but it's one of the
- 4 two. There should be a claim number at the top of that sheet
- 5 which would indicate which one it was.
- 6 Q. Then the next entry is February 7. Let me ask you this:
- 7 You kept the flood file for Treasure Isle 13; correct?
- 8 A. Yeah. Well, it wasn't actually my function to keep it.
- 9 When I sent a list in of all the claims I had left, they
- 10 transferred apparently all of them except that one flood file.
- 11 We don't have any way of seeing our pending claims, what's left
- 12 open, our assignments, unless we request them. So that flood
- 13 file was in there amongst my daily supplement claim files that
- 14 I was also working.
- 15 Q. So you were still handling --
- 16 A. It was still there.
- 17 Q. -- the flood file even after January 24, 2006; correct?
- 18 A. Yes. It was still there.
- 19 Q. So on February 7 -- and this is an entry from you;
- 20 correct?
- 21 A. Yes.
- 22 Q. This is in the flood file. I can show you that claim
- 23 number.
- 24 A. If it has an "F" up there at the top, that would have been
- 25 one of the flood files.

- 1 Q. So, on February 7, is that when you learned of the
- 2 conclusion from the Rimkus engineering report?
- 3 A. Yes.
- 4 Q. What did you find out at that point?
- 5 A. Well, they just called and told me that the Rimkus report
- 6 had designated the cause of loss as flood.
- 7 Q. Then what did you do, as the flood adjuster, at that
- 8 point?
- 9 A. That told me I could go ahead and complete the file, put
- 10 the documents together, make the fast-track sheets, the tick
- 11 sheet for the Marshall & Swift report, and turn them in.
- 12 Q. On this entry that you have on February 7, this is when
- 13 you learned of the Rimkus report conclusion that the primary
- 14 cause of loss was flood, covered by the flood policy. It said,
- 15 "Recommended I complete fast-path flood claim." Tell the jury
- 16 what that means.
- 17 A. Well, in an effort to get the claims closed more
- 18 expediently, they were trying to reduce the paperwork load, or
- 19 at least consolidate that paperwork load into an office where
- 20 they could move it faster. So, instead of the adjuster in the
- 21 field having to prepare all the documents, we had shortcut
- 22 forms that we put the pertinent information on, which included,
- 23 as you saw earlier, that Marshall & Swift report cover sheet
- 24 and contents documents, the file claim number, any pertinent
- information, put that together and ship that off.

- 1 Q. So was it part of the process for the fast-path flood
- 2 claim that the outside adjusters -- let me clear this up. By
- 3 "outside adjuster," is that somebody who goes into the field?
- 4 A. That's us. We were the guys in the field.
- 5 Q. The inside adjusters are the people in the office; right?
- 6 A. In the office.
- 7 Q. As part of this fast-path flood claim, was it the normal
- 8 process -- I think this is what you just explained -- that you
- 9 would gather up your paperwork -- you would complete it, gather
- 10 up what you had, and you would send it to the inside adjusters
- and office people to finish processing the claim?
- 12 A. Correct.
- 13 Q. As part of the fast-path flood claim, you weren't the guy
- 14 that was supposed to be cutting the checks or getting the
- 15 checks cut or any of those things?
- 16 A. Oh, no. We had no authority to do anything with the flood
- 17 claim checks.
- 18 Q. I'm going to show you again some of the documents, but
- 19 those documents like the National Flood Insurance Program Final
- 20 Report, the proof of loss, those documents, according to the
- 21 process, were to be completed by the inside adjuster; correct?
- 22 A. By the inside adjusters. It left us more time to work the
- 23 field.
- 24 Q. Was it your understanding, also, Mr. Wells, as part of
- 25 this fast-path process, that insureds were not being required

- 1 to sign a proof of loss before they could get their money?
- 2 Correct?
- 3 A. I don't think so.
- 4 Q. That they didn't have to sign a proof of loss?
- 5 A. I didn't have any signatures -- anyone sign any proof of
- 6 loss.
- 7 Q. That was done to expedite the process?
- 8 A. Expedite the paperwork process.
- 9 Q. They were being sent a proof of loss with their checks;
- 10 correct?
- 11 A. Yes. I was trying to think of where I got that
- 12 information from, but I do know that the proof of loss had to
- 13 accompany the check even though we didn't send the checks out.
- 14 Q. After you learned on February 7 that the Rimkus report had
- 15 come back with that conclusion and that the decision was made
- 16 to pay the flood claim, was it your understanding at that
- 17 point, based on the Rimkus report finding that the primary
- 18 cause of total loss of the house was flood, the limits were
- 19 going to be paid?
- 20 A. Yes.
- 21 Q. Looking at your entry on February 10, this is the
- 22 information you gathered up; correct?
- 23 A. Yes, ma'am.
- 24 Q. Now, you first say on February 10 "AA," and that's payment
- 25 for the dwelling; right?

- 1 A. The dwelling.
- 2 Q. You refer to the Marshall & Swift tick sheet.
- 3 A. Correct.
- 4 Q. That's what you were sending in to get the payment
- 5 calculated on; correct?
- 6 A. Yes. The Marshall & Swift tick sheet was a tool they used
- 7 to complete the formation of the RCB and ACB values.
- 8 Q. We showed you this before, but just to make sure we are
- 9 all on the same page here, this is your Marshall & Swift tick
- 10 sheet; right?
- 11 A. Yes.
- 12 Q. We went over that a minute ago, that your Marshall & Swift
- 13 tick sheet was used to, again, come up with what's called the
- 14 Marshall & Swift appraisal form; correct?
- 15 A. Yes.
- 16 Q. This is page 406 of Exhibit 4. As we talked about a
- 17 minute ago, this is the document or the calculation that is
- 18 done based on the Marshall & Swift tick sheet you sent in?
- 19 A. Yes, it is.
- 20 Q. In fact, it says up here "Surveyed by Mike Wells."
- 21 A. Yes, that's correct.
- 22 Q. That's accurate, isn't it, Mr. Wells?
- 23 A. Yes. I did the survey.
- 24 Q. Then the numbers that were calculated, which we looked at
- a minute ago, which were the building costs new at \$318,245 and

- 1 the total indicated value after depreciation of \$299,148, came
- 2 from your tick sheet, your estimate?
- 3 A. Yes. It was composed of the components that I put on my
- 4 handwritten tick sheet.
- 5 Q. Wasn't that the normal process, Mr. Wells, that you, as
- 6 the outside adjuster, would send in your estimate and the
- 7 inside adjuster runs the numbers, so to speak?
- 8 A. Yes, he does.
- 9 O. We looked at this flood narrative that was dated
- 10 February 15, 2006; right?
- 11 A. Yes.
- 12 Q. Looking down here at the bottom, the replacement cost for
- 13 the dwelling, that number, "Total RCV with O&P" -- that's
- 14 overhead and profit; right?
- 15 A. Overhead and profit; correct.
- 16 Q. That number of \$318,245 is the same number that comes from
- 17 your calculation; correct?
- 18 A. Correct.
- 19 Q. Let me ask you about this narrative while we're looking at
- 20 it. This is a document you adjusters fill out?
- 21 A. Normally, we do.
- MR. TRAHANT: Objection.
- 23 THE COURT: What is the basis of your objection?
- MR. TRAHANT: It was unclear, "you adjusters." I'm
- 25 not sure to whom Ms. Barrasso is referring.

- 1 BY MS. BARRASSO:
- 2 Q. You have filled out this kind of form before, haven't you?
- 3 A. Yes, I have.
- 4 Q. I think you have told us before you are cutting and
- 5 pasting to save time; correct?
- 6 A. Yes.
- 7 Q. You then send it to the inside to be completed; correct?
- 8 A. Correct.
- 9 Q. I think you told us it might have been your error that, on
- 10 the cause and origin here, your cut-and-paste didn't make it;
- 11 right?
- 12 A. Yeah. It's very apparent there that, had I been correct,
- if I produced that page, I wouldn't have put that in there.
- 14 Q. What would you have put if you had been correct and not
- 15 made an error?
- 16 A. I just wouldn't have noted "waterline." I would have made
- 17 a note there about the structure being completely destroyed and
- 18 there being a clean slab.
- 19 Q. You would have put what your conclusion was from this
- 20 other page; correct?
- 21 THE COURT: Ask one question at a time.
- 22 MR. TRAHANT: I object to the extent there has been
- 23 no foundation that he saw the Rimkus report.
- 24 THE COURT: Sustained.

25

- 1 BY MS. BARRASSO:
- 2 Q. Looking back at your entry on February 7, you're entering
- 3 into the diary what your understanding of the engineering
- 4 report is; correct?
- 5 A. Well, just -- yeah. I didn't see the engineering report,
- 6 so I was basing it on the flood claim.
- 7 Q. Based on what you were told?
- 8 A. Right.
- 9 Q. In correcting the cause and origin section of this flood
- 10 narrative, would you have put into that section the same
- 11 conclusion, that flood was the primary cause of this loss?
- 12 A. Yes, because there was no standing walls to indicate a
- 13 waterline. In that section right there in the flood claim, we
- 14 generally indicate a waterline and try to determine what the
- 15 base elevation was and how high the water was up in the
- 16 dwelling and, naturally, that particular line doesn't apply.
- 17 O. Let me ask you this: Would your conclusion have been
- 18 different as to the cause of loss of this property?
- 19 A. No. I prepared that after I was informed that the cause
- 20 and origin report indicated it was flood.
- 21 Q. If this cause and origin part had been cut and pasted or
- 22 corrected and had the correct information based on the Rimkus
- 23 report, would the decision to pay the flood claim have been the
- 24 same?
- 25 A. Yes.

- 1 Q. There was nothing that you know that was left out of this
- 2 narrative that would call for a different decision on that
- 3 flood claim; right?
- 4 A. No. It still would have been a flood claim -- I mean a
- 5 flood loss.
- 6 Q. Your intention, in filling out your diary and sending in
- 7 the Marshall & Swift tick sheet, was that the flood claim was
- 8 paying for the whole house; correct?
- 9 A. Yes. The policy limits.
- 10 Q. In this document that you were asked about earlier, for
- 11 example, the National Flood Insurance Program Final Report, is
- 12 that one of the documents that we were talking about that are
- 13 prepared as part of the regular process by the inside
- 14 adjusters?
- 15 A. Yes. In this particular case, the heavy loss unit was an
- 16 inside adjuster.
- 17 O. The number that is used on this document as the
- 18 replacement cost value is \$318,255.45; correct?
- 19 A. Correct.
- 20 Q. The actual cash value is \$299,148; correct?
- 21 A. Correct.
- 22 O. Those are the same numbers that are on the Marshall &
- 23 Swift estimate based on your calculations?
- 24 A. Yes.
- 25 Q. The proof of loss that went to the Weisses, again, this is

- 1 a document prepared by the inside adjusters as part of this
- 2 process we were talking about; correct?
- A. Correct.
- 4 Q. It's not a document that you were supposed to prepare?
- 5 A. Not in this case.
- 6 Q. The actual cash value is the \$299,160.12, which is again a
- 7 number coming from your calculations; correct?
- 8 A. Yes.
- 9 Q. Now, let me show you this document. This claims summary,
- 10 this is a document that typically goes to the insured; correct?
- 11 A. Yes. Normally, they send a copy.
- 12 Q. So this would have been a document, based on your
- 13 understanding, to go with the checks, or the letter telling you
- 14 you are getting the checks, and went to Dr. Weiss?
- 15 A. Correct.
- 16 Q. This document, again, the replacement cost, the \$318,245,
- 17 that's coming from your calculations, isn't it, Mr. Wells?
- 18 A. Correct.
- 19 Q. The \$299,148 on the actual cash value is your calculation?
- 20 THE COURT: How many times are you going to ask him
- 21 if that's his calculation?
- 22 MS. BARRASSO: I'm just going over the different
- 23 documents to show there's nothing --
- 24 THE COURT: It's just the same number.
- MS. BARRASSO: I'll move on, Judge.

- 1 BY MS. BARRASSO:
- 2 Q. This document, which is page 391, which is part of the
- 3 claims summary, is that the sketch that you did?
- 4 A. That's the sketch of the foundation of the structure, the
- 5 remaining foundation.
- 6 Q. It contains the same numbers, which I won't repeat?
- 7 A. Yes, it does.
- 8 Q. The final page of this claims summary that goes to
- 9 Dr. Weiss explains that this calculation is based on replacing
- 10 the dwelling per Marshall & Swift evaluation; correct?
- 11 A. Correct.
- 12 Q. Again, the same numbers?
- 13 A. Correct.
- 14 Q. This document that went to Dr. Weiss is telling him, with
- this check, "You're being paid for the whole house for flood"?
- 16 A. Yes.
- 17 O. Now, I want to talk to you about the contents part of
- 18 this. You sent in the contents part that you had; correct?
- 19 A. Yes, I did.
- 20 Q. This was, again, back to February 10. I think you told us
- 21 that you sent the Weisses some forms to fill out. That's your
- 22 recollection?
- 23 A. Individual room forms, yes.
- 24 Q. Is this the form that you sent them?
- 25 A. Yeah. That's the standard form. That's part of the

- 1 fast-track program that we were using.
- 2 Q. Is that part of the standard process in this fast-path
- 3 process, that the forms are sent to the insured to fill out and
- 4 then they go back to the inside adjuster?
- 5 A. Yes. Sometimes we send them to the insured; sometimes
- 6 it's a telephone conversation.
- 7 Q. The inside adjusters handle that on this fast path?
- 8 A. On the fast path, they do.
- 9 Q. So there was nothing unusual at all about the fact that
- 10 you weren't involved in finalizing the content payment on this?
- 11 A. No, not after they took -- the claim was transferred to
- 12 the heavy loss unit.
- 13 Q. This is the flood claim that was on the fast path; right?
- 14 A. Yes.
- 15 Q. Now, on your diary entry -- this is, again, still on
- 16 February 10 -- you say that you called the insured to explain
- 17 all the policy provisions, settlement, deductible, address, and
- 18 answer all questions. So did you have a conversation with
- 19 Dr. Weiss about the flood payment he could expect on or around
- 20 February 10?
- 21 A. Yes. To the best of my knowledge, that's a standard note
- 22 we put at the end of the closing summary.
- 23 O. In that conversation, did you tell Dr. Weiss, "You're
- 24 going to get paid your flood limits on dwelling and contents"?
- 25 A. Yes. The flood claim would have included the dwelling and

- 1 the contents for a total loss.
- 2 Q. Did either Dr. or Mrs. Weiss ever claim to you that they
- 3 were getting overpaid by their federal flood policy?
- 4 A. No.
- 5 Q. We talked about you had gotten lots of e-mails from
- 6 Mrs. Weiss. Did she ever e-mail you after they got their
- 7 \$350,000 on flood payments and say, "Hey, Mike what's this for?
- 8 I didn't mean to get this much"?
- 9 A. No. I don't remember --
- 10 Q. You never heard that?
- 11 A. -- that conversation.
- 12 Q. I showed you a minute ago you had estimated that the
- 13 ground floor of this house was 10 percent of the house.
- 14 A. Yes.
- 15 Q. Did ever tell Dr. Weiss or Mrs. Weiss that that \$250,000
- 16 payment they were getting was just for the ground floor?
- 17 A. No. That was total structure.
- 18 Q. Let me ask you this question on that ground floor: To
- 19 your knowledge, does the federal flood policy cover property
- 20 damage below the base elevation?
- 21 A. Only if it's in an enclosed space.
- 22 Q. So the most on the ground floor that would have been
- 23 covered by flood would have been --
- 24 A. Inside --
- 25 Q. -- that little shed?

- 1 A. -- that enclosed room.
- 2 Q. About 400 square feet?
- 3 A. Yes.
- 4 Q. That wouldn't be a \$250,000 payment?
- 5 A. No, I don't think so.
- 6 Q. You were shown a handwritten contents list Mrs. Weiss sent
- 7 you. You got that from her to try to get an advance for the
- 8 Weisses?
- 9 A. Yes. We knew that the wind policy would not pay ALE until
- 10 it was determined that it was a wind claim or a wind loss. So
- 11 the only other way to get an advance would be to request an
- 12 advance based on the contents involved in the flood, if we knew
- 13 there was flood damage to the contents.
- 14 Q. When you sent the Weisses those fast-path contents forms I
- 15 just showed you, was it your instruction to them "This is for
- 16 the rest of the house"?
- 17 A. Other than the --
- 18 Q. Yes. The fast-path contents, were you trying to find out
- 19 about the rest of the house?
- 20 A. -- rest of the house?
- 21 THE COURT: You can't talk over each other. We need
- 22 a question, then an answer, a question and an answer, so the
- 23 court reporter can get it.
- 24 MR. TRAHANT: Your Honor, I have no idea what counsel
- 25 is making reference to.

- 1 THE COURT: Are you objecting to a particular
- 2 question?
- MR. TRAHANT: I'm objecting to the last one because I
- 4 don't know that we have seen anything to indicate that
- 5 Mr. Wells sent my clients that fast path or that they sent it
- 6 back.
- 7 THE COURT: Lay a foundation for the question.
- 8 BY MS. BARRASSO:
- 9 Q. Mr. Wells, I think you have testified to this, but did you
- 10 send the Weisses the fast-path contents form to fill out?
- 11 A. Yes. It's a blank form.
- 12 Q. Your purpose in sending that was to gather information
- 13 about the rest of the house?
- 14 A. Yes.
- 15 Q. Now, we talked just a little bit about 14. I just wanted
- 16 to ask you this: The claims that were submitted on Treasure
- 17 Isle 14, they involved different insurance policies; correct?
- 18 A. It was a separate policy.
- 19 Q. There was a separate flood policy; right?
- 20 A. Yes.
- 21 Q. And a landlord-package policy; right?
- 22 A. Yes.
- 23 Q. Now, you were asked about a contents list by Mr. Trahant.
- 24 Let me ask you: Did you ever see a contents list that was
- 25 submitted by the Weisses in connection with their claim under

- 1 the homeowners policy?
- 2 A. On the main --
- 3 Q. On the homeowners, yes.
- 4 A. No.
- 5 Q. The list you were being asked about, do you know whether
- 6 or not it was ever submitted to Allstate?
- 7 A. The contents list?
- 8 Q. Right.
- 9 A. I presumed it was submitted after the heavy loss unit had
- 10 the file.
- 11 Q. But as we sit here, you don't have any personal knowledge
- 12 that it was submitted?
- 13 A. No. I don't remember seeing it.
- 14 Q. Because you quit handling the wind claim, I think you
- 15 said, January 24, 2006?
- 16 A. Yes.
- 17 Q. At that point in time, I take it you had not seen a
- 18 contents list from the Weisses for anything other than the
- 19 downstairs?
- 20 A. Yes.
- 21 MS. BARRASSO: I tender the witness, Judge.
- 22 THE COURT: Is there redirect?
- MR. TRAHANT: Yes, ma'am.
- 24
- 25

## 1 REDIRECT EXAMINATION

- 2 BY MR. TRAHANT:
- 3 Q. Mr. Wells, I want to get a few things cleared up. You had
- 4 testified --
- 5 THE COURT: Don't preface. Just ask the question.
- 6 BY MR. TRAHANT:
- 7 Q. Were you or were you not involved in this claim past
- 8 October/November of 2005?
- 9 A. It remained in my pending list until they called me and
- 10 told me the report had came back indicating it was loss by
- 11 flood, and I completed my portion of the paperwork and sent it
- 12 in.
- 13 Q. How was that indicated to you that it was loss --
- 14 A. Phone call.
- 15 O. Who was that from?
- 16 A. I don't know the particular individual, but it was from
- 17 the flood office.
- 18 Q. You don't have an indication of who that was in your
- 19 diary, do you?
- 20 A. I think I diaried that I had received a call from the
- 21 heavy loss unit or the flood office -- I don't remember
- 22 which -- had called me and said that the report was in and it
- 23 was indicated that it was a flood loss.
- 24 Q. I want you to take a look at a document Ms. Barrasso just
- 25 showed you, Exhibit 13, page 384. Now, on February 7, it was

- 1 your understanding this had been designated as a flood loss; is
- 2 that correct?
- 3 A. Correct.
- 4 Q. Do you have any idea of when that report was received by
- 5 Allstate?
- 6 A. No, I don't. I don't know.
- 7 Q. I want you to take a look. This is the Rimkus report,
- 8 Mr. Wells, relative to 13 Treasure Isle. It's addressed to
- 9 "Allstate Large Loss Unit" and it is stamped "Received,
- 10 February 10, 2006." Do you see that?
- 11 A. Yes.
- 12 Q. I ask you to presume that that document was not received
- 13 by Allstate until February 10, according to what's been
- 14 produced to me.
- 15 A. It depends on which department stamped that.
- 16 Q. That's what I'm going to ask you, sir. Do you have any
- 17 reason to believe that Allstate received that report before
- 18 February 10?
- 19 A. Well, no. But I don't know who stamped that, put that
- 20 stamp on there. I don't know if that's the mail-opener of the
- 21 specific department that received it, and when they received it
- 22 they stamped it. It doesn't say.
- 23 Q. Is it your testimony maybe they received it on the 6th or
- 24 7th and it wasn't stamped until three days later?
- 25 A. It's possible.

- 1 Q. You have absolutely no information one way or another, do
- 2 you, sir?
- 3 A. I do not know.
- 4 Q. Mr. Wells, you certainly did not ever tell Dr. or
- 5 Mrs. Weiss regarding their flood payment that "This is all you
- 6 can get, and this is for the entire house and contents, " did
- 7 you?
- 8 A. No. It's the policy limit.
- 9 Q. So, based on what you testified to earlier, it certainly
- 10 was not your position conveyed to Dr. and Mrs. Weiss that
- 11 "Here's yours payment and that satisfies everything," was it?
- 12 A. No. Policy limit is policy limit.
- 13 Q. The documents we talked about earlier, the \$139,000 in
- 14 contents, that wasn't your number, was it? I didn't hear you
- 15 talk about that on cross-examination. That wasn't your number,
- 16 was it?
- 17 A. The contents? Other than the ground floor?
- 18 Q. That's right.
- 19 A. Underneath?
- 20 O. On the flood claim.
- 21 A. No.
- 22 Q. You would have never cut and pasted untrue information to
- 23 something as important as a letter going to the federal
- 24 government, would you?
- 25 A. No -- well, I'm not perfect. If I did not cut and paste

- 1 that correctly, that little piece of information there, cause
- 2 and origin, may have been from another flood claim.
- 3 Q. You just don't know, as you sit here, whether you prepared
- 4 that letter or not?
- 5 A. That's correct.
- 6 Q. Those contents were certainly something you didn't
- 7 approve; correct?
- 8 A. No.
- 9 Q. You didn't approve those, did you?
- 10 A. I don't think I saw that contents list.
- 11 Q. The one that's in the letter that says "Michael Wells" on
- 12 it, I think we established, sir -- and you can correct me if
- 13 I'm wrong -- that those were not your calculations.
- 14 A. That's correct.
- 15 Q. Which would be a further indication that you did not
- 16 prepare that letter. You would agree with that, wouldn't you?
- 17 A. Yes.
- 18 Q. Is it true, Mr. Wells, that from your perspective as the
- 19 Allstate adjuster on this claim, that the word of the engineer
- 20 was gospel and that's what the claim would be determined on?
- MS. BARRASSO: Objection, Judge: Beyond the scope of
- 22 cross.
- 23 MR. TRAHANT: I think he talked plenty about --
- 24 THE COURT: He didn't say that. He didn't get into
- 25 that.

- 1 BY MR. TRAHANT:
- 2 Q. Well, you did talk about other claims, did you not?
- 3 A. Other claims?
- 4 Q. Yes, sir. Neighboring properties.
- 5 A. Did I talk --
- 6 THE COURT: Point him to specific testimony.
- 7 BY MR. TRAHANT:
- 8 Q. I think you were talking about the assessment of other
- 9 properties in the area and how each property more or less
- 10 stands on its own based on construction.
- 11 A. Yes. Yes.
- 12 Q. I think we talked earlier you were unaware of the fact
- 13 that two of Dr. Weiss' neighbors had gotten paid full
- 14 homeowners limits; is that correct?
- 15 A. I was not aware of that.
- 16 Q. I want to show you a diary entry out of Dr. John
- 17 Schutte's --
- 18 MS. BARRASSO: Judge, I have an objection. May we
- 19 approach?
- 20 (WHEREUPON the following proceedings were held at the
- 21 bench.).
- 22 MS. BARRASSO: My objection is this witness has
- 23 already testified he has no idea about any other claims or, in
- 24 particular, these claims. Now Mr. Trahant wants to show him
- 25 documents that he has never seen in the claim file that

- 1 occurred after he had left handling those kind of claims.
- 2 THE COURT: I think the witness on cross-examination
- 3 said that he adjusts claims only on that claim, that they don't
- 4 look at other claims, and that it's standard practice not to
- 5 look at other claims, so I think he can answer. Proceed. The
- 6 objection is overruled.
- 7 (WHEREUPON the following proceedings were held in
- 8 open court.)
- 9 BY MR. TRAHANT:
- 10 Q. Do you remember saying, Mr. Wells, that you adjust claims
- 11 on that claim without consideration of other claims?
- 12 A. Yes. We try to let the structure stand on its own merit
- and not apply, if the neighbor got damage, why didn't this
- 14 house get damaged.
- 15 Q. It was your understanding that that was Allstate's
- 16 practice and procedure, not to consider what somebody else got
- 17 payment for; correct?
- 18 A. Well, it wouldn't be fair.
- 19 Q. This I will represent now, Mr. Wells, comes from the
- 20 claims file of a Dr. John Schutte. You don't know anything
- 21 about the Schutte claim, do you?
- 22 A. No, I do not.
- 23 Q. Let's go through what the Allstate adjuster on the Schutte
- 24 claim had to say. Dr. Schutte, incidentally, is at 10 Treasure
- 25 Isle, which is 200 feet away from the Weisses. Would you agree

- 1 with that if these were 100 --
- 2 MS. BARRASSO: Judge, I object to the testimony.
- 3 THE COURT: Sustained.
- 4 BY MR. TRAHANT:
- 5 Q. You know that Dr. Weiss' property was 13 and 14; correct?
- 6 A. Yes, I do.
- 7 Q. Now, on Dr. Schutte's claim, it says:
- 8 "The residence at 11 Treasure Isle, Allstate claim
- 9 5113531791, was also destroyed. The report of findings by
- 10 MACTEC Engineering and Consulting (see file materials -
- 11 attachment 7) for the residence at 11 Treasure Isle determined
- 12 'that the most probable cause(s) for structural damage to the
- 13 properties are as follows...it is our opinion that the wind
- 14 forces caused total failure of the frame down to the slab and
- wind forces destroyed these structures (boathouse and shop).'"
- Then it says, Mr. Wells, "Basis of Estimate: Based
- on the Rimkus report, consideration of the report of findings
- 18 for adjacent residence and giving the benefit of the doubt to
- 19 the insured, settlement of this claim is based on the
- 20 assumption" -- and I won't read the rest to you because I want
- 21 to ask you about this.
- This is just the opposite of what you just testified
- 23 to with respect to Allstate's position on neighboring
- 24 properties, is it not, Mr. Wells?
- 25 A. Yes. I don't understand what this is. Is this a diary

- 1 entry or a copy of a report?
- 2 Q. Do you recognize that document in its format?
- 3 A. Yeah. It's a diary entry. Now I can see the top.
- 4 Q. You recognize that as an Allstate claims diary entry, do
- 5 you not?
- 6 A. Yes, I do.
- 7 Q. Now, if that's correct, Mr. Wells, what Allstate did was
- 8 to consider the adjacent property in paying Dr. Schutte, you
- 9 wouldn't dispute that, would you?
- 10 A. No, not according --
- 11 MS. BARRASSO: Objection.
- 12 THE COURT: That statement is permissible for
- impeachment to show a different statement was made. Proceed.
- 14 The objection is sustained.
- 15 BY MR. TRAHANT:
- 16 Q. In this situation, Mr. Wells, you could have considered
- 17 other structures, could you not?
- 18 A. I would not have.
- 19 Q. Is it your testimony, sir, that what Allstate did, in
- 20 considering paying Dr. Schutte based on an adjacent property,
- 21 would have been a violation of their own procedure?
- 22 A. I wouldn't say that. I don't make the policies. My
- 23 personal adjusting experience, I like to leave -- use what
- 24 information I can gather on the property I'm adjusting to make
- 25 a determination of what the cause of loss was.

- 1 Q. This courtroom is probably more than 100 feet. Would you
- 2 give me that?
- 3 A. Yes.
- 4 Q. Don't you think it would be wise, Mr. Wells, to consider
- 5 what happened to the adjacent properties?
- 6 A. Well, in this close proximity, yes, you could do that.
- 7 MR. TRAHANT: Thank you, sir.
- 8 THE COURT: Thank you, sir. You may step down.
- 9 MR. TRAHANT: May we approach, Your Honor?
- 10 (WHEREUPON the following proceedings were held at the
- 11 bench.)
- MR. TRAHANT: We can get started on the next witness,
- 13 but I think he is going to be relatively long.
- 14 THE COURT: Who is it?
- MR. DENENEA: I would rather get the video taken care
- 16 of at lunch and --
- 17 MS. CUNNINGHAM: The video is not right.
- MR. DENENEA: We'll take a shot at it.
- 19 THE COURT: No, no, no. You are going to get the
- 20 video straight. I don't want to waste the jury's time.
- 21 MR. TRAHANT: The problem with the video, as the guy
- 22 told me, is that there's so many objections and objections to
- 23 questions that it's not going to be perfect. It can't be.
- 24 MS. CUNNINGHAM: That's not the problem. Nugent is
- 25 in there, which is supposed to be out.

- 1 MR. TRAHANT: I thought that was excerpted and put on
- 2 a separate disk?
- MS. CUNNINGHAM: It's still on the originals.
- 4 THE COURT: You don't have somebody you can start?
- 5 We were dealing with the juror issue earlier. How about if we
- 6 go to 12:30.
- 7 MR. TRAHANT: We are going to call their engineer as
- 8 a fact witness because he was so listed as a fact and expert.
- 9 I'm not going to qualify him and not going to elicit an expert
- 10 opinion, but I am going to ask him questions on facts relative
- 11 to whether he went to the property before.
- THE COURT: You don't need to give me all that. Who
- 13 do you want to call now?
- MR. TRAHANT: I'll call Mr. Rogers right now.
- 15 THE COURT: Is he here?
- MS. CUNNINGHAM: I'll check.
- 17 THE COURT: If he is here, you can call him.
- 18 (WHEREUPON the following proceedings were held in
- 19 open court.)
- 20 THE COURT: Call your next witness.
- 21 MR. TRAHANT: Plaintiffs call Craig Rogers.
- 22 (WHEREUPON Craig Rogers, having been duly sworn,
- 23 testified as follows.)
- 24 THE DEPUTY CLERK: Please state your full name and
- 25 correct spelling for the record.

- 1 THE WITNESS: Craig Dwayne Rogers.
- 2 DIRECT EXAMINATION
- 3 BY MR. TRAHANT:
- 4 Q. What's your current address, Mr. Rogers?
- 5 A. 1109 Gatewood Circle, Shreveport, Louisiana.
- 6 Q. By whom are you employed?
- 7 A. Rimkus Consulting Group.
- 8 Q. What is your position with Rimkus?
- 9 A. I am central region assistant property manager.
- 10 Q. In that capacity, you work mostly out of your house in
- 11 Shreveport; is that correct?
- 12 A. Yes. I have a home office.
- 13 Q. How many engineering jobs, Mr. Rogers, were you involved
- 14 following Hurricanes Katrina and Rita?
- 15 A. More than 300 or 400.
- 16 Q. Isn't it true, Mr. Rogers, that for the majority of the
- 17 nearly 300 or 400 reports you wrote for the hurricane, you
- 18 didn't inspect the property?
- 19 A. Probably more than half, I didn't inspect the property
- 20 personally.
- 21 O. That's a majority, isn't it, sir?
- 22 A. Yes.
- 23 Q. So you wrote, revised, and stamped reports over half of
- 24 the time on properties that you never stepped foot on; isn't
- 25 that correct?

- 1 A. That's correct.
- 2 Q. Do you know in this case, Mr. Rogers, that a team of two
- 3 engineers, Jim Neva and Tao Xiong, inspected the Weiss
- 4 property?
- 5 A. Yes.
- 6 Q. At the time you were not in communication with Mr. Xiong
- 7 and Mr. Neva, were you?
- 8 A. I'm sorry?
- 9 Q. At the time that they inspected this property.
- 10 A. No, I hadn't talked to Jim Neva or Mr. Xiong by telephone
- 11 prior to that.
- 12 Q. You hadn't talked to them in person about this case
- 13 either, had you?
- 14 A. No, I had not.
- 15 Q. Certainly, you were not out there supervising their work,
- 16 were you, Mr. Rogers?
- 17 A. We were following a procedure which I had preapproved.
- 18 Q. Listen to my question. Certainly, you were not out there
- 19 supervising their work, were you?
- 20 A. No, I was not at the site supervising their inspection.
- 21 Q. You were not on the telephone supervising their inspection
- 22 either, were you?
- 23 A. No, I was not.
- 24 Q. Do you know what day Mr. Neva and Mr. Xiong did their
- 25 report? Do you know what day they did their inspection on the

- 1 Weiss property?
- 2 A. No. I don't recall the exact date offhand.
- 3 Q. Do you have your file materials in front of you,
- 4 Mr. Rogers?
- 5 A. No, I do not. They are in my bag to the rear.
- 6 Q. It's fair to say that you had no personal supervision over
- 7 any aspect of the actual inspection of this property; correct?
- 8 A. Correct. I was not at the inspection site.
- 9 Q. In fact, you weren't even supposed to be the engineer
- 10 relative to the Weiss claim at the time they made this
- 11 inspection, were you?
- 12 A. I don't know if it had been assigned to me at that point.
- 13 Q. You have seen this letter before, have you not?
- 14 A. Yes.
- 15 Q. The first time you saw this letter was when I showed it to
- 16 you in your deposition; correct?
- 17 A. It may have been. I may have seen it before that. I
- 18 don't recall.
- 19 Q. You didn't recall in your deposition seeing it before, did
- 20 you?
- 21 A. Yes, that's fair.
- 22 Q. In fact, Mr. Rogers, the very day after Mr. Neva and
- 23 Mr. Xiong visited the Weiss property, Rimkus was telling you
- that the Rimkus engineer who would be managing the project was
- 25 a Corey Green; isn't that correct?

- 1 A. That's correct.
- 2 Q. Is it correct, Mr. Rogers, that the Rimkus billing records
- 3 reflect that your first involvement on the Weiss claim was on
- 4 January 19, 2006, some five months after Hurricane Katrina?
- 5 A. I believe that's correct.
- 6 Q. So it's fair to say that, specifically regarding the Weiss
- 7 claim, Mr. Rogers, you knew nothing about it until five months
- 8 after Hurricane Katrina; isn't that correct?
- 9 A. No. As I recall, it was actually transferred from
- 10 Corey Green into my control around December 15, 2005.
- 11 Q. Around December 15? Do you have anything that would
- 12 indicate that you did any work on this prior to January 19?
- 13 A. No. I didn't do any actual work prior to that, but around
- 14 December 15 is when it was transferred from Corey Green into my
- 15 control.
- 16 Q. Just so the jury understands, as the engineer who signed
- 17 and stamped the report in this case, you didn't do anything on
- 18 it until five months after the hurricane; correct?
- 19 A. That's correct. January 19.
- 20 Q. You knew, Mr. Rogers, did you not, that Jim Neva had
- 21 included in his report the fact that the columns were scattered
- 22 in different directions?
- 23 A. His initial observations, he mentioned that they were
- 24 scattered in multiple directions, I believe might have been his
- 25 exact terms.

- 1 Q. In the report that you stamped, you removed that
- 2 conclusion, did you not?
- 3 A. After talking to Jim, that was removed it.
- 4 Q. You removed it; correct?
- 5 A. Yes.
- 6 Q. Let me ask you this: Do you know the date that you signed
- 7 and stamped the report?
- 8 A. February 1, 2006.
- 9 Q. Do you have reason to believe that that report was
- 10 received on or about February 10, 2006?
- 11 A. Yes. I believe you showed me a stamped "Received" copy at
- 12 one point.
- 13 Q. Which was a document you had not seen before I showed it
- 14 to you?
- 15 A. I had not seen it prior.
- 16 Q. So, certainly, Mr. Rogers, you would agree that you signed
- 17 and stamped a report and Allstate received it before you ever
- 18 stepped foot on my clients' property; correct?
- 19 A. Yes, correct.
- 20 Q. It's true, is it not, Mr. Rogers that after the report was
- 21 stamped, signed, and Allstate received it, you then paid a
- 22 visit to 13 Treasure Isle?
- 23 A. Yes. On February 13, 2006.
- 24 Q. On February 13, 2006, Mr. Rogers, you went on my clients'
- 25 property without their permission to do so; isn't that correct?

- 1 A. Yeah. I never contacted the Weisses to go onto the
- 2 property.
- 3 Q. By what authority did you go onto my clients' private
- 4 property without permission?
- 5 A. At the request of Allstate.
- 6 O. Do you think Allstate has a greater authority over who
- 7 goes on my clients' property than they do?
- 8 A. That's a legal conclusion. I'm not familiar with all the
- 9 laws about trespassing. I was under the assumption that
- 10 Allstate wished us to inspect the property and had a right to
- 11 inspect the property they insured.
- 12 Q. You know Mr. Neva and Mr. Xiong personally met with my
- 13 clients? You knew that, didn't you?
- 14 A. Yes, I knew that.
- 15 Q. Rimkus doesn't customarily go on people's private property
- 16 without permission, do they?
- 17 A. Not customarily. In Katrina, there were some extenuating
- 18 circumstances and it did happen.
- 19 Q. The jury heard that the same happened with their adjuster,
- 20 Mr. Wells, that they met him at the property. Were you aware
- 21 of that?
- 22 A. No.
- 23 Q. Did you ever think to call my client, Mr. Rogers, before
- 24 you went on their property and started taking measurements and
- 25 photographs?

- 1 A. No.
- 2 Q. That was just something that never crossed your mind, "I'm
- 3 going on people's private property to take some measurements
- 4 and photographs, but I don't let them know"? Is that what I'm
- 5 to understand?
- 6 A. No. It was, essentially, the property is open. It wasn't
- 7 intrusive. There weren't fences or even a house or structure.
- 8 When I approached a property where there may be a trailer, a
- 9 FEMA trailer in place, then clearly I would contact the people.
- 10 Q. So you thought because the house had been taken away that
- 11 you had no obligation to get their permission to go on that
- 12 property; is that right?
- 13 A. They had previously granted permission, obviously, when
- 14 Mr. Neva had been out there. I wasn't aware of any reason that
- they wouldn't want us further to go ahead and inspect again.
- 16 Q. Were you aware that, before you did that, Allstate had
- 17 told my clients it's going to be a flood claim?
- 18 A. No.
- 19 Q. You knew that Mr. Neva's name was on the final report, but
- 20 that he didn't sign his name on the report; isn't that correct?
- 21 A. One of our secretaries signed on his behalf.
- 22 Q. So the answer to the question is: No, Mr. Neva did not
- 23 sign the final report. Correct?
- 24 A. No. He had one of our secretaries sign on his behalf.
- 25 Q. You didn't know that, Mr. Rogers, until I showed you his

- 1 deposition testimony just a few weeks ago; isn't that correct?
- 2 A. I'm sorry? I didn't know what?
- 3 Q. You didn't know that Mr. Neva hadn't signed the report?
- 4 A. No. The report I issued had my signature on it. When I
- 5 sent that on to our New Orleans office to do the final
- 6 processing, from that point I didn't really have any more
- 7 involvement with the processing of the report.
- 8 Q. Mr. Rogers, you knew that I had issued a subpoena to
- 9 Rimkus for documents relative to the Weiss claim, did you not?
- 10 A. I've heard that, yes.
- 11 Q. You heard that. Well, you actually gathered some
- 12 documents responsive to that subpoena, didn't you?
- 13 A. Yes, but I never actually saw the subpoena.
- 14 Q. I didn't ask you if you saw it, Mr. Rogers. You were
- 15 aware of it, weren't you?
- 16 A. Yes.
- 17 Q. You were aware that you were gathering some documents in
- 18 response to that, weren't you?
- 19 A. Yes.
- 20 Q. You know that Jim Neva, who inspected the property with
- 21 Tao Xiong, who was the -- wasn't he a licensed professional
- 22 engineer, Mr. Xiong?
- 23 A. Not in Louisiana.
- 24 Q. That's not my question. Wasn't he a licensed professional
- 25 engineer?

- 1 A. I believe in Washington.
- 2 Q. You knew, Mr. Rogers, that Mr. Neva had prepared a report,
- 3 didn't you?
- 4 A. He had prepared his draft, yes.
- 5 Q. Do you know he billed for finalizing that report? You
- 6 knew that, didn't you?
- 7 A. I saw that on his bill.
- 8 Q. So Mr. Neva drafted and finalized the report, and that
- 9 report came to a far different conclusion than the one you
- 10 ultimately reached, didn't it?
- 11 A. Yes.
- 12 Q. When you gathered documents, Mr. Rogers, in response to
- our subpoena, you would have had access to Mr. Neva's report;
- 14 isn't that correct?
- 15 A. I'm sorry? Say that again. I didn't have a copy of
- 16 Mr. Neva's -- you're talking about the original draft that he
- 17 submitted?
- 18 Q. I'm asking you if you had access to that report.
- 19 A. The only report that I had in my files was the final
- 20 report.
- 21 Q. I'm going to ask you again, sir: You had access to that
- 22 report from the Rimkus server, didn't you?
- 23 A. No. There was no other report on the Rimkus server.
- 24 Q. I want you to take a look. Do you have your deposition
- 25 there? Do you recall taking an oath before your deposition,

- 1 Mr. Rogers?
- 2 A. Yes.
- 3 Q. Swearing to tell the truth, as you just did here?
- 4 A. Yes.
- 5 Q. On page 26, line 16, I asked a question:
- 6 "Q. When you got Jim Neva's initial report, was that
- 7 e-mailed to you?
- 8 "A. I don't recall. It wouldn't have been e-mailed
- 9 to me. It probably would have been placed on our server.
- 10 "Q. Is that something that you would have had access
- 11 to when you gathered the documents for the production
- 12 pursuant to my subpoena, sir?"
- 13 Your answer was what?
- 14 A. It was:
- 15 "A. I had access to the server. Is that the
- 16 question?
- 17 "O. Yes.
- "A. I have access to the Rimkus server."
- But that file you're looking for, there's no file on
- 20 the Rimkus server that was some original copy. We use the same
- 21 electronic file, and it's a Word document. You just type over
- 22 it.
- 23 Q. When you're e-mailed a Word document, or if it's e-mailed
- into the Rimkus server, that attachment always exists, doesn't
- 25 it?

- 1 A. If you don't delete it, but usually you delete older files
- 2 as they get -- it fills up your mailbox.
- 3 Q. You know, if you delete that document, it's still there?
- 4 A. No, I don't know it. Let me change that. When I delete
- 5 off of Outlook, it goes into a deleted items file, and
- 6 eventually you have to clear that out or it just builds up the
- 7 size of your mailbox so large that our system sends us a
- 8 warning saying that we need to delete these empty files.
- 9 Q. You know I don't have that report, don't you?
- 10 A. Correct.
- 11 Q. You know that report was not given to plaintiffs in
- 12 response to that subpoena; correct?
- 13 A. There's no report that you're talking about.
- 14 Q. I want you to answer my question first. You know that we
- were not given Jim Neva's report in response to that subpoena;
- 16 correct?
- 17 A. That's my understanding, yes.
- 18 Q. Who deleted that report off of the Rimkus server?
- 19 A. It wasn't deleted. It's simply rewritten. It's the same
- 20 Word document. When I open the Word document, it's titled
- 21 "ROF" and then the file number. You simply -- there may be a
- 22 word in there that you don't like -- a word or semantics, a
- 23 sentence. You just simply delete and type over.
- 24 O. Or the fact that the columns all fell different ways?
- 25 A. The formatting adjustment and those kind of things are

- 1 just -- they're right there on the computer.
- 2 Q. You overwrote your version of that report, didn't you?
- 3 A. What do you mean, "overwrote"? I don't know if I quite
- 4 understand what you mean.
- 5 Q. I want you to take a look at your deposition at page 27.
- 6 Starting at line 6, I asked you the question:
- 7 "Q. But it's fair to say that you had Jim Neva's
- 8 report in order to revise it and amend the conclusions,
- 9 correct?
- 10 "A. The initial draft?
- "Q. Yes.
- 12 "A. Yes, at some point I had an electronic copy of
- the initial draft.
- "Q. Is that in your file?
- 15 "A. No.
- "Q. Do you know why not?"
- 17 What was your response, Mr. Rogers?
- 18 A. "It was overwritten. I took that electronic -- it's a
- 19 Word document. We use Microsoft Word. When I get an initial
- 20 draft of a report, I go through and work on it in an electronic
- 21 format.
- 22 Q. "Overwritten," that was your word; right? That wasn't my
- 23 word.
- 24 A. No. "Overtyped," "typed over," might be a better choice
- 25 of words.

- 1 Q. "Overwritten" was your word in the deposition, Mr. Rogers.
- 2 It wasn't mine. I'm right, aren't I?
- 3 A. Yeah. I used the word "overwritten," yes.
- 4 Q. That document absolutely would have been on the Rimkus
- 5 server, wouldn't it?
- 6 A. The report was on the Rimkus server, and we gave a copy of
- 7 that report. It's the same report that was issued.
- 8 Q. After I took your deposition, sir, did you go back and ask
- 9 anybody to go into the server or into deleted e-mails and
- 10 attempt to find me a copy of that report?
- 11 A. No, I didn't.
- 12 MR. TRAHANT: Can I have 10 seconds, Your Honor?
- 13 THE COURT: Sure.
- 14 BY MR. TRAHANT:
- 15 Q. Is it your testimony you deleted the e-mail that was sent
- 16 to the server with the report?
- 17 A. No. It was my testimony that I wouldn't have gotten an
- 18 e-mail with that attachment, that they would have sent --
- 19 Pacific International, who we were contracting the inspection
- 20 through, was delivering, presumably through e-mail, I think is
- 21 what you had said, to our New Orleans office, and our
- 22 New Orleans office would then send me an e-mail saying, "This
- 23 is a list of the various reports we have on your plate." I
- 24 would then go to the server and work with the electronic file
- 25 there.

- 1 O. Since we had this almost identical discussion less than a
- 2 month ago in your deposition, it's your testimony that neither
- 3 you or anyone at Rimkus has made an attempt go back and find
- 4 that version of the report as it was placed on the server by
- 5 Jim Neva?
- 6 A. No. I wouldn't know how to do that.
- 7 Q. You didn't ask anybody to do that?
- 8 A. No.
- 9 Q. To your knowledge, nobody did that in response to the
- 10 plaintiffs' subpoena for records from Rimkus in this case;
- 11 correct?
- 12 A. I don't know of anybody who tried to do that, no.
- 13 MR. TRAHANT: In the event that this witness is
- 14 qualified as an expert by the Court on behalf of Allstate in
- 15 this case, plaintiffs reserve the right to cross-examine him
- 16 relative to that expert opinion. We tender the witness.
- 17 THE COURT: Is there any examination on this aspect
- 18 of his testimony, or do you want to reserve it?
- 19 MS. BARRASSO: Yes, Judge. We will take a few
- 20 minutes.
- 21 THE COURT: Whatever is gone into now will not be
- 22 gone into when he is called again.
- MS. BARRASSO: We'll reserve the right to bring him
- 24 back as our expert.

25

## CROSS-EXAMINATION

2 BY MS. BARRASSO:

1

- 3 Q. Mr. Rogers, was Jim Neva an engineer?
- 4 A. No. I believe he is a licensed surveyor in the state of
- 5 Washington, and he has had various positions like building
- 6 manager, supervising construction, and those sort of positions.
- 7 Q. Was Mr. Neva allowed, under Louisiana regulations, to
- 8 issue a report in Louisiana?
- 9 A. No. He did not have any sort of license as a professional
- 10 engineer in Louisiana. Because of that, he would be prohibited
- 11 from issuing an engineering opinion.
- 12 Q. So was Mr. Neva even preparing final reports?
- 13 A. No. No. He was preparing kind of initial assessments,
- 14 doing our field investigations, essentially the same kind of
- 15 work that some of our engineering interns do.
- 16 Q. Let me back up and ask you about that. In connection with
- 17 Hurricane Katrina and the handling of various claims, what
- 18 process did Rimkus put in place to deal with all the claims you
- 19 said that they had?
- 20 A. Initially, during the first month or two, we simply had
- 21 our own engineers going out, doing inspections, and then coming
- 22 back into the field office, writing reports, and going through
- 23 our normal review process. Quickly, it became apparent we
- 24 simply did not have enough personnel to conduct all of the
- 25 field inspections ourselves with our engineers, and at that

- 1 point we started hiring some subcontractors like Jim over at
- 2 Pacific International. They came in, started doing the field
- 3 inspections, preparing kind of their initial observations and
- 4 so forth. Our engineers, who were more experienced in the
- 5 forensic analysis, actually prepared the final report and made
- 6 the final conclusions.
- 7 Q. Is it fair to say that folks like Mr. Neva, who was a
- 8 field inspector --
- 9 A. Yes.
- 10 Q. -- that his job was to go out again, gather the
- information and draft the report, but then turn it over to the
- 12 Louisiana licensed professional engineer to finalize?
- 13 A. That's correct.
- 14 Q. Is it your understanding, under the Louisiana regulations
- 15 governing engineers, that it's perfectly proper for you to sign
- 16 and stamp a report that you approve of even if you didn't visit
- 17 the site?
- 18 A. Yeah. Yeah, it's common. Ideally, you would want to be
- 19 able to go out there, but in certain situations -- sometimes
- 20 simply locations or sometimes because the property is going to
- 21 be affected so quickly because they are going to tear it down
- 22 and you can't get out in time.
- In this case, Jim had passed his engineering intern
- 24 exam years ago when he first got out of the college. We had an
- 25 established protocol for these contract engineers to go out and

- 1 follow this protocol and make sure they were looking for the
- 2 right information on site.
- 3 Q. Let me just make sure that you have answered my question.
- 4 So is it your understanding it was proper for you to sign and
- 5 stamp a report even if you didn't personally visit the site?
- 6 A. Yeah. The key was that I had responsible charge, that all
- 7 of the final decisions were my own, and that I had the complete
- 8 authority to change those. Where it would not be proper would
- 9 be had someone written a report, but I would not have the
- 10 authority to change those decisions and change that analysis.
- 11 Q. So is it proper for you to simply rubber-stamp a draft
- 12 report that had been given to you by a field inspector from the
- 13 state of Washington?
- 14 A. No, and that's the key. Sometimes, particularly on the
- 15 design side, there's concerns when these large -- a large
- 16 corporation may come in with a big structure and they have had
- 17 their own engineers from Chicago -- who may be perfectly suited
- 18 for engineering. They have already predesigned the structure,
- 19 and they just pass it through a local engineer who --
- 20 rubber-stamps is the term we use, just puts a stamp on it,
- 21 signs it, never runs a calculation, never looks at any of the
- 22 information. In this case, he didn't truly have responsible
- 23 charge because he didn't have control over that final product.
- 24 Q. That's not what happened here?
- 25 A. That's not what happened here.

- 1 Q. We are going to bring you back, so I don't want to get too
- 2 much into that, everything you did before you signed and
- 3 stamped that report. Let's talk a little bit about supervision
- 4 because Mr. Trahant was asking you why you didn't go to the
- 5 site with Mr. Neva.
- Is it your understanding that, to supervise one of
- 7 these field inspectors and one of these guys that's going out
- 8 to gather information for you, that means you have to
- 9 physically go to the site with them?
- 10 A. No. No. It's not the same kind of supervision in terms
- 11 of you have a foreman who watches people pour concrete.
- MR. TRAHANT: Your Honor, I'm going to object. I
- 13 think the witness is going into expert territory now. I think
- 14 the jury knows what supervision is. If is going to give an
- 15 engineering --
- 16 THE COURT: I think he can explain that answer.
- MS. BARRASSO: He went into it on direct.
- 18 THE COURT: I just said he could explain it.
- 19 THE WITNESS: In this case, the supervision is tied
- 20 into the responsible charge, which is defined in the LAPELS
- 21 rules -- Louisiana Professional Engineers and Land Surveyors --
- 22 and it gives you a list of things. One of those is to make
- 23 sure that the manner and method with which things are being
- 24 performed have already been approved by the engineer.
- It's akin to the licensed surveyors. A licensed

- 1 surveyor doesn't always go out into the field with the
- 2 instruments. He will typically have a survey crew that goes
- 3 out and measures the various points. He reviews the
- 4 information, makes sure it's accurate, and then puts his stamp
- 5 on those drawings.
- 6 BY MS. BARRASSO:
- 7 Q. This process that you described that Rimkus set up to deal
- 8 with all these Hurricane Katrina claims, where you bring in
- 9 these guys from outside to help, was that something that was
- 10 approved by the Louisiana authorities?
- 11 A. It's my understanding that someone in management -- I
- 12 think we have an attorney in our Houston corporate office --
- 13 had talked, but I didn't hear that personally.
- 14 THE COURT: Don't volunteer --
- MS. BARRASSO: We can get that from the next guy.
- 16 THE WITNESS: I was comfortable that it fell within
- 17 my understanding of the rules.
- 18 BY MS. BARRASSO:
- 19 Q. Mr. Trahant was asking you about the fact that you made
- 20 some revisions to Mr. Neva's report before you signed it and
- 21 stamped it. Did you talk to Mr. Neva about his draft report?
- 22 A. Yes. I verbally talked to him on the telephone. We both
- 23 sat at the computer with the report in front of us, and we went
- 24 through all the photographs and kind of discussed all the
- 25 issues before a final report was put together.

- 1 After I had completed my report -- essentially, a
- 2 draft -- again, I ran it through Jim to make sure Jim agreed
- 3 with that. He, you know, told me yes, he had no problems with
- 4 it, and then that's the report that went out.
- 5 Q. So let me make sure I have the time frame. You get his
- 6 draft report. You talk with him about it and review whatever
- 7 is on your computer. Would that include the photographs and --
- 8 A. The photographs and observations. I wanted to make sure
- 9 that -- obviously, he had actually been on the site. What I
- 10 saw on the photographs depicted particular information, and I
- 11 wanted to make sure that what I was seeing was accurately
- 12 depicted.
- He didn't say, "Oh, no, not in this photograph, is
- 14 something completely different right here," and that wasn't the
- 15 case here. He agreed that "Yeah, these photographs accurately
- 16 depict it. This was the situation I saw when I was out there."
- 17 Once I kind of went through how we got to our decisions, he
- 18 agreed with that.
- 19 Q. He saw your report, the revised version of your report --
- 20 he saw your report and agreed with it; is that correct?
- 21 A. Yes. He saw the report before the final went out.
- 22 Q. If Mr. Neva had not agreed with your conclusion, was there
- 23 a process in place to deal with that?
- 24 A. Yeah. Whenever we have a situation where there's a
- 25 disagreement between the various parties involved on the job,

- 1 what they will generally do is kind of go to a third party,
- 2 another engineer, another supervisor, kind of bump it up the
- 3 ladder. That person then reviews all the information.
- 4 Essentially, he acts as a judge and says, "I agree with this
- 5 person, not this person, and so this is the direction we need
- 6 to go."
- 7 Q. Did that process come into play with this report?
- 8 A. No, this didn't come into play here. Again, Jim and I
- 9 came to an agreement. We agreed that everything -- that all
- 10 the conclusions were accurate.
- 11 Q. During this process, the preparation of the Rimkus report,
- 12 did you personally ever talk with anybody from Allstate?
- 13 A. No.
- MS. BARRASSO: I have no further questions at this
- 15 time, Judge.
- 16 THE COURT: Redirect.
- 17 REDIRECT EXAMINATION
- 18 BY MR. TRAHANT:
- 19 Q. When you're talking about bumping it up the ladder,
- 20 Mr. Rogers, are you referring to some type of manual? Is there
- 21 a manual that tells you about this peer review?
- 22 A. I believe in our Rimkus operations manual we have -- this
- is a manual that's been around for a long time. I forget the
- 24 exact wording offhand. It's been a while since I've gone
- 25 through the manual. But it says when there are two

- 1 professionals -- it probably says "engineers" because now we
- 2 have other professionals besides just engineers on staff --
- 3 when there's a disagreement, that they would go to another kind
- 4 of a deciding party within the company. Usually it's somebody
- 5 who has more experience, who has seen a lot more, should there
- 6 be an issue there.
- 7 Q. Was there a Rimkus manual dealing specifically with
- 8 Hurricane Katrina?
- 9 A. We had a specific protocol printed out.
- 10 Q. Was there a manual?
- 11 A. No, we didn't have a formal manual.
- 12 Q. The one thing that never did reappear in the final version
- 13 of the report was the fact that these columns were facing in
- 14 different directions; correct?
- 15 A. Yeah. Jim and I talked about that. Essentially, there
- 16 were two columns -- initially, his impression when he got out
- 17 there, he was a little awe-struck, I quess. There were two
- 18 columns on the south side of the structure that were actually
- 19 kind of pointing in a south direction. All of the other
- 20 columns were to the north and east of the structure.
- 21 Q. They didn't all fall the same way, and that's one of the
- 22 things that was removed from Mr. Neva's report; correct?
- 23 A. Yeah. Those two columns fell in a different direction.
- MR. TRAHANT: Thank you.
- THE COURT: You may step down, sir, for now. You

- 1 will probably be called later.
- 2 Ladies and Gentlemen, we will take a break for
- 3 lunch. We'll come back at 1:30 since we kind of got
- 4 interrupted this morning. Leave your notepads on your chairs.
- 5 Standard instructions.
- 6 THE DEPUTY CLERK: All rise.
- 7 (WHEREUPON the jury exited the courtroom.)
- 8 THE DEPUTY CLERK: Court is in session. Please be
- 9 seated.
- 10 MR. DENENEA: I would like to address one question
- 11 with regard to the requirements of Rule 26 based on what this
- 12 gentleman's testimony was and based on the case of Zubulake. I
- 13 know Your Honor is familiar with the digital and electronic
- 14 data production, and I want to --
- 15 THE COURT: File a motion.
- 16 MR. DENENEA: Yes, Your Honor. We have the subpoena
- 17 prepared.
- 18 THE COURT: I'm signing an order directing the
- 19 marshals to immediately serve the trial subpoena on one
- 20 Mung Hatter at the address shown on the trial subpoena. See
- 21 you at 1:30.
- 22 THE DEPUTY CLERK: All rise, please.
- 23 (LUNCHEON RECESS)
- 24 \* \* \*

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